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TANZANIA

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Start the week with Cynthia Stacey



# VP launches Braille form of 'I Can' in awards fete

By Henry Mwangonde

**W**INNERS of the inaugural 'I Can Awards' for people with disabilities were feted in Dar es Salaam yesterday at an event officiated by Vice President Samia Suluhu Hassan.

The awards are an initiative of Dr Reginald Mengi Persons with Disabilities Foundation (DRMF).

The VP described the efforts as an additional step in empowering and ending discrimination against people with disabilities in Tanzania.

She said the idea by Dr Mengi's foundation to award outstanding people with disabilities for their various contributions to the society was a sign that indeed disability was not inability.

The VP said the awards would help remove feelings of inferiority among people with disabilities and at the same time make society disabuse itself of perception that such people are by definition unable to do anything.

"People with disabilities are seen as beggars, dependents and the same time

a life and end up being embarrassed in their endeavours to search for food," she asserted.

The event saw 16 people with disabilities awarded various awards in categories ranging from entrepreneurship and promotion of women education as well as outstanding performance in politics and other issues.

In his remarks, Dr Mengi said the only "medicine" for and the main comfort to people with disabilities was showing them genuine love and nothing else.

Dr Mengi, who is IPP Executive Chairman, donated copies of the Braille versions of his book - I can, I must, I will - to various university libraries for easy access to people with disabilities.

DRMF managing director Dr Shimimana Ntuyabaliwe meanwhile made an impassioned appeal to the government to offer subsidy to groups of people with disabilities for capacity building and other management issues "because most of them are locked in leadership conflicts and misunderstandings".

The foundation launched Tanzania's first award to recognize talents and achievements of people with disabilities. The winners will receive a special award, a certificate and money in cash.

Those eligible to participate were Tanzanians disabled citizens who have achieved success which can be taken as examples worth emulating and therefore as motivation to others.

The awards, dubbed 'I Can', involved recognizing people with disabilities who have done great things which can be used as examples to the society in



Vice President Samia Suluhu Hassan brandishes a copy of the Braille version of IPP Executive Chairman Dr Reginald Mengi's book - I can, I must, I will - shortly after launching it at the annual luncheon the author held in Dar es Salaam yesterday for people with disabilities. Photo: Halima Kambi More photos on Page 4.



Amini Mwakang'ata (L), manager of CRDB Bank Plc's Geita Branch, briefs Prime Minister Kassim Majaliwa at yesterday's inauguration of Geita Gold Market. Others include Minerals minister Doto Biteko (2nd-R) and CRDB managing director Abdulmajid Nsekela (2nd-L). It is expected that a substantial number of clients at the branch will be people and institutions engaged in mining-related business. Photo: Guardian Correspondent

**Disabled people are seen as beggars, dependents and the same time denied opportunities to participate in development matters**

denied opportunities to participate in development matters. Therefore, it is high time we worked on ways to create better conditions for them, taking into consideration that we are all 'future disabled'," she told the gathering.

In recognising the role people with disabilities play in the economy, the government has ratified various international conventions for them which call for inclusiveness in various decision making levels.

The VP said the government has, through the Finance Act of 2018, directed all municipal councils in the country to set aside 2 per cent of their revenues for the facilitation of loans to people with disabilities.

"The loans will help to remove people with disabilities who are in the streets begging because most of them have failed to establish ways of earning

# Govt touts Lake Zone tourism corridor

By Guardian Reporter

THE government has invited investors to put their money in the new opportunities available in the Lake Zone tourism circuit following the recent promotion of five game reserves there into national parks.

Speaking at the weekend during a stakeholders' meeting which brought together ministerial officials and tourism sector investors, the Deputy Minister for Natural Resources and Tourism, Constantine Kanyasu said the government is working to ensure a conducive environment for private investors in the area.

The former forest reserves that were elevated to national parks are Burigi, Biharamulo,

Kimisi, Ibanda and Rumanyika-Orugundu, located in Kagera and Geita regions.

The upgrade has seen the 4,702 square kms- Biharamulo, Burigi and Kimisi game reserves being merged and become one national park. It is located in Biharamulo, Ngara, Karagwe and Muleba districts in Kagera region and in Chato district, Geita region.

The other national park (Ibanda) will cover 248 square kms in Kyerwa District and the 225 square kms-Rumanyika-Orugundu national park in Karagwe District in Kagera region.

Kanyasu said the new tourism corridor requires heavy investment that can only be achieved if the government works closely with the private

**The funds will be used to strengthen security, build important tourism infrastructures and enhance...**

sector, as the engine of tourism in the country.

The meeting was convened for the government to introduce the new opportunities to investors and for investors to air the challenges they face and recommendations they would make.

The government has done most of its part in preparing

the investment environment especially in the area of infrastructure, he said, noting that most roads to the new national parks are paved, in addition to Mwanza international airport and the recently-opened Chato airport.

Kanyasu told the attendees that much needs to be done to promote Destination Tanzania because the country has numerous and popular attractions but the number of tourists arriving every year is not impressive compared to other countries.

"We need to double our efforts to promote our attractions both locally and internationally," he said.

Speaking at the meeting, the chairman of the Tanzania Association of Tour Operators

(TATO) Wilbard Chamburo advised the government not to regularly change tourism development policies as the changes scare away investors.

"Investors want market predictability so that they can plan for a profit after paying stipulated taxes," he said.

Tanzania National Parks Authority (Tanapa) director general Dr Allan Kijazi told this paper earlier this year that the authority expects to spend 3.9bn/- in the coming financial year for the development of the new national parks.

The funds will be used to strengthen security, build important tourism infrastructures and enhance administrative capacity, he had projected.

# TIC: Investors should exploit opportunities in processing, manufacturing

By Felister Peter

THE Tanzania Investment Center (TIC) has identified priority sectors it now promotes to both local and foreign investors as the country's focus shifts from export of raw materials to value addition and industrialisation.

The realignment is informed by the fact that it is through industrialisation that the country can create much-needed employment, expand markets for its agricultural products and generate income to investors and boost government

**The TIC chief executive said that in the agricultural sector, investors are welcome to venture into cultivation of prioritized crops ...**

revenues.

TIC Executive Director Geoffrey Mwanbe told The Guardian in an interview at the weekend that investors are welcome in priority sectors such as agriculture, manufacturing, livestock and fisheries, tourism, precious stones and metals, along with information and communication technology (ICT).



TURN TO PAGE 2



## Tshisekedi to woo investors at Africa CEOs Forum

By Guardian Reporter

PRESIDENT of the Democratic Republic of Congo (DRC) Félix Tshisekedi is scheduled to participate in the Africa CEOs Forum next week in the Rwandan capital, Kigali, where he will present his economic recovery plan to investors.

A statement released yesterday by the organizers of the forum said the recently elected Head of State is expected to use the two-day event—March 25 and 26—to woo international investors to the natural resource rich country.

The DRC is faced with challenges ranging from diversifying an economy that is highly dependent on the mining sector to developing the country's infrastructure and agriculture, fighting mass unemployment, and improving the business climate to spur investments, the statement underlined.

The Africa CEOs Forum will enable President Tshisekedi to present his economic recovery plan to the community of international investors and business leaders gathered in Kigali," it said.

The President of Togo, Faure Gnassingbé is also scheduled to participate in the 7th edition of the forum, it said.

"He will present his 2018-2022 national development plan before an audience of 1,500 business leaders and investors from Africa and around the world," the statement noted.

From positioning Togo as a top-tier logistics and financial hub, to stepping up the development of agricultural, manufacturing and mining business clusters, consolidating social development and shoring up mechanisms for inclusion will be the key levers of his presentation, it said.

First is the National Development Plan (NDP) intended to drive the structural transformation of the Togolese economy. Scheduled to span from 2018 to 2022, the plan's implementation is expected to be 65 per cent financed by the private sector.



Innocent Luoga, Deputy Commissioner for Energy in the Energy ministry, briefs members of the Parliamentary Energy and Minerals Committee during a visit to an electricity station in Songea yesterday. Photo: Guardian Correspondent

## VP launches Braille form of 'I Can' in awards fete

FROM PAGE 1

spheres or sectors like education, politics, leadership, entrepreneurship, entertainment and sports. Each winner walked away with 2m/- and a certificate.

The foundation was formed in

recognition of Dr Mengi's contributions towards improving the lives of people with disabilities in the country.

During last year's dinner in early February, chief guest Prime

Minister Kassim Majaliwa proposed the establishment of a foundation to coordinate and address some of the challenges facing people with disabilities in Tanzania.

He said this would be a fitting honour and appreciation to the passionate commitment by Dr Mengi in advocating the welfare of the needy in the country.



Edward Chengula, councillor for Mwangata in Iringa region, addresses a 'development' meeting in the ward yesterday. Photo: Correspondent Friday Simbaya

## Majaliwa launches Geita bullion market

By Guardian Reporter

PRIME Minister Kassim Majaliwa yesterday said that the government will take punitive measures against smugglers of the country's minerals.

He made the remarks at the official launch of the gold bullion market in Geita.

The launch of the market is in line with President John Magufuli's latest directive to ensure that Tanzania takes a lead in the international gold business.

Majaliwa said that the government will not

tolerate anyone taking the yellow metal across borders in search of higher prices.

He pointed out that security has been enhanced to control minerals smuggling, to make sure that every Tanzanian benefits with our endowed natural resources.

The premier said the law is very clear as it requires anyone seeking to carry such goods (minerals) outside the country to obtain permits, hence going against that the law invites measures for the law to take its course.

He reminded security organs to ensure that the new minerals market is guarded all the

time, urging other regions with intense minerals production to establish similar markets.

The premier also asked responsible ministries to ensure the minerals market is smoothly managed for the benefit of the minerals sector in the country.

Geita Regional Commissioner Robert Gabriel, said the newly launched international gold bullion market outfit is expected to boost earnings of small scale miners in gold extraction as well as optimise government revenues.

Records of the Federation of Miners Association of Tanzania (FEMATA) indicate that there

are more than six million small scale miners across the country.

The report also reveals that an estimated 40.5 million people were in direct engagement with artisanal and small-scale mining in 2017, up from 30 million in 2014, 13 million in 1999 and six million six years earlier.

Just last month, President John Magufuli held talks with mining sector stakeholders, with the major agenda being to devise solutions to alleviate their grievances. The meeting was also organised for the president to receive advice about the ideal strategy to employ to operate

## TIC: Investors should exploit opportunities in manufacturing

FROM PAGE 1

He said the priority sectors are based on the Five-Year Development Plan II covering the period 2016/17 to 2020/21.

President John Magufuli has placed more emphasis on industrialization as the main agenda for the government, aiming at transforming Tanzania into a semi-industrialized nation by 2025.

The president also wants the country to accelerate economic growth while making sure that the quality of that growth benefits the majority of the people by significant poverty reduction, job creation and strengthening implementation effectiveness.

The TIC chief executive said that in the agricultural sector, investors are welcome to venture into cultivation of prioritized crops including maize, sugarcane, rice, sunflower, pulses, floriculture, cotton, sisal, grapes and simsim.

Mwambe (pictured) said investors can also take part in the development of out-growers to complement the sources of raw materials for industries as appropriate.

In the livestock sub-sector, opportunities are in meat, dairy and leather processing while in fisheries investors can establish fishing ports and engage in deep sea fishing in the country's exclusive economic zone.

"There are plenty of opportunities in the fisheries sector such as establishment of fish processing plants and modern fishing boat building yards, establishment of dry docks and eco-tourism facilities," he pointed out.

Investors may also choose to engage in the production of formulated fish feeds and live fish foods as well as establishing the commercial fish cage culture in sea shore and fresh water facilities.

Opportunities in the manufacturing sub-sector include establishment of special economic zones (SEZs) and export processing zones (EPZs), industrial parks and logistics centers, he said.

In the automotive industry the focus is on establishment of assembly plants and spare parts manufacturing facilities while in pharmaceuticals investors will be tasked with rehabilitating and providing support to stra-



**There are plenty of opportunities in the fisheries sector such as establishment of fish processing plants and modern fishing boat building yards, establishment of dry docks and eco-tourism facilities**

tegic pharmaceutical industries.

Mwambe noted that local and foreign investors may venture into agro-processing industries to add value to crops as well as livestock, forestry and fisheries products.

Other investment opportunities in the manufacturing sub-sector are sugarcane farming and establishment of processing industries, edible oil processing, gas and chemical industries particularly the construction of a liquefied natural gas (LNG) plant expected to be located in Lindi region.

In the tourism sector opportunities are available in the construction of tourist accommodation facilities, leisure parks, conference tourism facilities and provision of air/ground transport.

In ICT investors can deal with provision of mobile phone services especially in rural areas as currently penetration is higher in urban areas.

There is also the need for provision and operation of value added network for data services (internet, voice mail, electronic mail services), plus repairing and maintenance of telecommunications facilities.

He said there are infrastructure projects which provide exciting public private partnership (PPP) opportunities for investors looking to capitalize in the country's growing economy.

On precious stones and metals, opportunities are available in value addition and beneficiation of minerals such as processing of gemstones, establishment of a soda refinery plant and production of iron ore and steel in Engaruka in Arusha.

There is also need for facilities for processing of nickel in Kabanga and uranium extraction at Mkuju River in Namtumbo, Ruvuma region, he added.

the mining sector for the benefit of Tanzania and its people. The outcomes of the forum led the United Republic to endorse a bill that removed the payment of 5 percent withholding tax and 18 percent value added tax which small-scale miners were previously mandated to pay.

There are five districts in Geita Region, namely Mbogwe, Kahama Rural, Kahama Urban, Bukombe, Chato and Geita. Each of these districts will have a centre for gold collection from small-scale miners alongside two banks where gold traded will be held for safe and secure transaction conducts.



# 'Control sand mining, reclaim land from sea'

By Guardian Reporter

ZANZIBAR President Dr Ali Mohamed Shein has called on Isles leaders to enforce land laws to save the islands from catastrophic environmental degradation due to uncontrolled human activities. Dr Shein made the call over the weekend when speaking at the official opening of one-day seminar on natural resources management, which involved different leaders from across the Indian Ocean archipelago. He said that during a recent

tour of Unguja and Pemba, he discovered that land laws are not observed and there are leaders who act contrary to the laws. Dr Shein said that this has contributed to more intense environmental degradation particularly in areas featuring sand mining. The sand resource is in shortage in the Isles due to uncontrolled mining, he declared. The Zanzibar leader cited Unguja Island as a highly affected area with shortage of sand as compared to Pemba Island. Affected areas in Unguja include

Donge Chechele, Pangatupu and Kiombamvua. President Shein expressed concern that there are people encroaching into farm land in search of sand, putting food security in a dilemma. "It is high time people observe the law as sand needs to be extracted to a certain depth and not as people do right now. The law is very clear that after mining sand, the pits need to be planted trees as one way of restoring degraded areas," he said. But, to his surprise the sand

mined areas have remained bare and no trees planted as the law demands. Statistics show that there are 915 lorries in Unguja and Pemba, which are tied to transporting sand, with the capacity of carrying 30 tonnes at once. "This number is too big and it also has an impact on our road infrastructures. That's why this seminar is called to address these challenges for the well-being of our people," the Isles leader intoned. He suggested the need for Zanzibar leaders to come up

with approaches that would help to address land and environmental issues for the benefit of current and future generations. He however said that his government plans to venture into land reclamation projects to increase land for various needs. With an area of 2,461 km<sup>2</sup>, Zanzibar is made up of two main Islands of Unguja and Pemba, located about 45Km off the coast of Mainland Tanzania. Without divulging the amount of money that would be spent in the proposed land

reclamation projects, the Isles leader said that the move is in line with increasing pressure on land due to higher population, which currently stands at 1.3million people as per 2012 population census. He cited cases where a number of island countries have benefited from land reclamation, like Singapore, creating new land from the sea. Singapore had expanded its land size by 25 percent for the past 200 years, while other countries which expanded their land through reclamation

are the Netherlands and the United Arab Emirates (UAE). "We want to follow those examples, so that we also benefit by increasing the size of land," he said, describing land reclamation as a viable option. "There are private enterprises which have tried to expand the land size and managed to put up socio-economic activities, he said. "That's why we see land reclamation as possible in Zanzibar," he added, preferring the public-private partnership (PPP) approach in such efforts.



Joseph Mwaikasu (R), manager of Tanzania Breweries Limited's Arusha plant, briefs members of the Parliamentary Industries, Trade and Environment Committee who toured the facility at the weekend. Photo: Guardian Correspondent

## Pay retirement benefits on time, minister orders

By Correspondent Amri Lugungulo, Kisarawe

MINISTER of State in the President's Office (Regional Administration and Local Governments), Selemani Jafo, has directed district councils in the country to ensure that retired workers are paid their benefits on time to enable them settle into retirement without hassles. Jafo issued this appeal here during a farewell ceremony for 20 retired teachers in the district as well as awarding some primary and secondary school teachers who did their best to enable their students and pupils perform better in the last year's national examinations. The minister said he received complaints that there were some retired teachers who are yet to be paid their benefits years after their tenure to serve in the public service ended. During the event, schools which performed well in last year's national examinations at standard seven and form four were awarded cash prizes and certificates. "Teachers are worth a lot in the nation. They are the ones who produce good manpower for the country's development...I respect and love them so much and I will not

tolerate seeing them suffering when claiming for their right of retirement. Without teachers none of us would have reached where we are now," he said. He urged district councils all over the country to work on the matter and immediately pay all retired teachers their benefits. He also demanded that district council officials treat retired servants in a humane manner and show respect to them whenever they visit their offices seeking their retirement benefits. In a statement read on their behalf by a retired teacher, Godfrey Kitilya told the minister that the retirees were facing a number of obstacles when seeking their retirement benefits. "Despite serving for the country for decades, most of us face a lot of challenges after retiring. It is hard to get our benefits on time or even our monthly allowances. A number of impediments come across whenever we try to seek for our dues," he said. Retired teachers are sometimes forced to wait for years to get their fare to transport their properties to village homes after their tenure in the public services ends, the statement intoned.

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# Dr Mengi hosts luncheon for people with disabilities



Dr Inmi Patterson (R), Chargé d'Affaires at the US Embassy in Tanzania, hands over a Dr Reginald Mengi PWD (People With Disabilities) Foundation achievement award to Rehemba Said at the annual luncheon IPP Executive Chairman Dr Reginald Mengi hosted in Dar es Salaam yesterday.



Vice President Samia Suluhu Hassan receives an award on behalf of President John Magufuli from Dr Mengi.



It's meal time for Dr Mengi's guests.



Kenya's High Commissioner to Tanzania, Dan Kazungu, presents an achievement award to Frederick Msigala (L).



Guests follow proceedings at the luncheon Dr Mengi hosted for people with disabilities.



A mother finds time to ensure that her baby, too, has something to eat.



Dr Mengi's wife, Jacqueline Ntuyabaliwe Mengi (R), presents a Dr Reginald Mengi PWD Foundation achievement trophy in the Women category to Esther William.



An IPP employee busy serving guests with food. All Photos: Halima Kambi



# NGOs call on villagers to monitor, curb corruption

By Correspondent Gerald Kitabu

RESIDENTS and farmers at Uturo Chimala in Mbarali district, Mbeya region, have accused their former leaders the government-funded Uturo farmers irrigation scheme of corruption and irresponsibility.

Speaking to journalists when visiting the scheme recently, the farmers said they were saddened by the acts of a few unfaithful leaders to monopolise the scheme, saying they had turned the project into their own property.

The villagers decided to remove them and formed an interim leadership to run the project. However, the former leaders have never been put to task.

Uturo irrigation scheme interim committee chairman Benedicto Aidan Chaula explained that before they were removed from office, the scheme had 600 members who were supposed to benefit from the scheme but the few leaders selected 170 farmers, thus turning the scheme into their own property.

He said after capacity building and several training sessions conducted by the Mbeya Non-Governmental Organizations Network (MBENGONET), the farmers started monitoring the scheme and other village properties. Capacity building especially on social accountability and monitoring enabled them to remove the leaders who had caused large losses.

Citing an example, he said the farmers realized that proceeds accrued from the scheme were swindled by a few leaders instead of using the money to improve infrastructures.

Income and expenditure from the combined harvesters and warehouse could not be made clear and ended up in the hands of a few leaders who had no farms, he pointed out.

He said the combined harvesters have been working for four years but the leaders could not convene any meeting to explain income and expenditure for their use.

Sought for comments, the village chairman, Charles Josephat Mtambalike explained that the scheme's infrastructures are dilapidated with potholes and unfit to effectively and efficiently work because they were poorly constructed. "I request the government and responsible authorities to take legal measures against all respon-

sible leaders in this scam," he said.

When contacted for comments, one of the accused, the former chairman of Uturo irrigation scheme (name withheld) refused to say anything.

Earlier on, the MBENGONET Executive Director Paul Kita explained that currently many residents are aware of government funded projects and are no longer afraid to monitor performance of their leaders.

Commenting on the project, he said that the project works in collaboration with the Foundation for Civil Society (FCS), with a set of activities that were planned to be implemented during the first quarter of the project.

They include capacity building for 15 committee chairpersons and 15 executives at district council level from Mbarali, Chunya and Mbeya districts to ensure accountability, supervision and transparency of natural resources management in the agricultural sector.

The key aspect was organizing and conducting educative radio programs aimed at informing the general public on their rights to follow-up govern-

ment services delivery and their obligation to participate fully in contributing to agricultural sector development.

Explaining on other impacts of the project, he said that the Lupa village farmers' market in Chunya district has been returned to the villagers from the hands of a few individuals and institutions. It was returned to the villagers after the farmers had raised their voice, he remarked.

Another impact was that the Isitu village power tiller that had been leased to another person who had taken it for his own use has been returned to the villagers. A total of 450,000/- was also returned to the villagers upon holding regular meetings and raised their voice, demanding income and expenditure on the power tiller.

The farmers said that the project has been very beneficial to the residents and the farmers in particular. They urged government organs to act swiftly on their demands, especially arresting and taking to task unfaithful and corrupt leaders who set back their development expectations.



NBC Ltd head of insurance business Benjamin Nkaka speaks at a sensitisation campaign co-sponsored by the bank and held in Dar es Salaam at the weekend. Photo: Guardian Correspondent

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Result	Percentage (Scholarship)
PASS	0
FAILED	100

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Result Grade	Percentage (Scholarship)
3.00 - 4.00	0
< 2.99	50

Investment For Future Sustainability

## Tanroads upgrading 18-km Mwanza city road to tarmac level

By Correspondent Wilhelm Mulinda, Mwanza

THE Tanzania National Roads Agency (Tanroads) is upgrading the Nyakato-Buswelu- Mhonzze road to tarmac level to ease transport for people in Ilemela district, Mwanza region.

Speaking to reporters yesterday, Tanroads Regional Manager Marwa Rubirya said the road with a length of 18.4 km will be upgraded in phases.

He said that the section of the road from Buswelu to Ilemela district headquarters (2.3 km) has been completed at a cost of 1.97bn/-. Once completed the road will have 6.5m width to enable pedestrians to walk comfortably.

"We are also constructing drainage systems to pass rainfall water. With the drainages the roads are likely to last longer as there will be no stagnant water," he said.

Eng Rubirya said that Tanroads is constructing the road at required standards to ensure value for money, as well as make the road last longer for the nation's development. He said the agency is now constructing a section of the road from Nyakato Vocational Education Training Authority (VETA) to Mbogamboga area, measuring 1.27 kilometers.

The project is implemented by a local contractor, Jassie and Co. Ltd at a cost of 1.3bn/-, he said.

When completed, the road will help reduce traffic congestion especially for drivers plying between Magu district and the city center. It will also facilitate smooth transport for those traveling from Mwanza to Simiyu and Mara regions.

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6. Microbiology & Parasitology	M.Sc. in Microbiology / Parasitology
7. Development Studies	M.Sc. in Development Studies
8. Internal Medicine	M.Med in Internal Medicine
9. OBGY	M.Med in OBGY
10. Surgery	M.Med in Surgery
11. Paediatrics	M.Med in Paediatrics
12. Psychiatry	M.Med in Psychiatry
13. Nursing	M.Sc.

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## Cooperation on Economic Sector Development between JICA and Tanzania

“Today’s development of a powerful economy is development of Industries.” [Mwalimu Julius K Nyerere, Mbeya, May 1, 1995]

“Maendeleo ya leo ya Uchumi wenye nguvu ni maendeleo ya viwanda.” [Mwalimu Julius K Nyerere, Mbeya, May 1, 1995]

### 1. Overview

The Government of Tanzania is focusing on “Industrialization” of Tanzania to make it a middle income country by 2025 as envisaged in the “Vision 2025”. Notwithstanding the numerous efforts by the Government for realizing that vision, a dynamic private sector development, many challenges still remain.

For example, the messages on clear and realistic path toward industrialization have not yet been effectively delivered to domestic and international investors. Industrialization and promotion of priority industries are advocated, but many overlaps among policies and regulations still remain in many areas, such as in business registration, taxation, customs, land, financial service, local content rate, and so on. Also, some large-scale enterprises are growing steadily but a majority of MSMEs (Micro, Small and Medium-sized Enterprises) remain stagnant, while agglomeration of the relevant industries is emerging in some areas. Access to finance, business management capacity, and quality and productivity improvement are still some of the significant challenges especially for MSMEs.

In order to address those challenges for further accelerating “Industrialization”, which is the core agenda of the FYDP II in Tanzania, JICA (Japan International Cooperation Agency), Japan’s bilateral aid agency, has been supporting Tanzania’s economic sector development in accordance with the following prioritized directions:

1. Presenting clear and realistic policy for industrialization;
2. Ensuring business environment with policy coherence; and
3. Creating a vital private sector.

Moreover, Japan’s assistance is based on lessons learnt from her own experiences on “Industrialization”, such as “KAIZEN” described below. Furthermore, in extending such assistance, JICA carefully considers the synergy effect among each project which are elaborated below for achieving “Industrialization” in Tanzania.

### 2. Nationwide Productivity Improvement: KAIZEN

“KAIZEN” is a Japanese word, meaning originally “Improvement”. It is a management philosophy and know-how developed in Japan for organizations’ continuous quality and productivity improvement. KAIZEN is a human-oriented approach fostering teamwork, self-reliance, creativity and ingenuity. Although KAIZEN is a long-term approach consisting of small steps and with little investment, it promotes the very core capabilities of firms such as production and management, which will be essential for a firms’ growth.

“The Project on Strengthening Manufacturing Enterprises through Quality and Productivity Improvement” (so-called “KAIZEN Project”) started in April 2013, aiming to develop Tanzanian KAIZEN movement toward a nationwide expansion. The project has been conducted by the Tanzania KAIZEN Unit (TKU) established in the Ministry of Industry and Trade (MIT), in collaboration with the Small Industries Development Organization (SIDO) and the College of Business Education (CBE).

The project has developed the policy called “KAIZEN Strategy and Policy Actions for Promoting KAIZEN Methodology in Tanzania 2016-2025” and has provided KAIZEN consulting services directly to approx. one hundred (100) enterprises/organizations so far. Fourteen (14) Advanced KAIZEN Trainers and twenty-six (26) KAIZEN Trainers were certified by MIT. Furthermore, more than one hundred (100) candidates of KAIZEN Trainers, Advanced KAIZEN Trainers, and Trainers of KAIZEN Trainer are under training for acquiring certification. It is expected that these KAIZEN trainers will disseminate KAIZEN activities to various enterprises/organizations and expand KAIZEN to many regions in Tanzania.

For example, a company in Arusha implemented KAIZEN through assistance by the project, and reduced the waste rate of material (Polyethylene) from 6.4% to 3.6%, and thereby succeeded to save Tsh 50,000,000 per month. Moreover, the company was able to increase production (per extruder machine per day) from 345.7kg to 455.6 kg, which means more than 30% improvement of productivity.

Another SME in Moshi implemented “5S” (One of KAIZEN methodology for workplace organization using five “S” words, i.e. Sort, Set-in-Order, Shine, Standardize, and Sustain), and reduced time to find the required die tools from the half from 15 minutes to 47 seconds drastically, which was 95% time-shortening and contributed to the productivity improvement.

Variation of KAIZEN service providers has expanded from original SIDO and CBE to the Expert Processing Zones Authority (EPZA), Local Government Administrations (LGAs), the Vocational Education and Training Authority (VETA), NGOs, Banks, private consultants, etc. In the near future, they will lead Tanzanian KAIZEN movement in various levels and areas, and contribute to develop not only in the industrial sector but also in all sectors.

Before/After of implementing KAIZEN (an example of “5S”)

Before



After



### 3. Creating Industrial Eco-System: Cluster Development

“We talk to each other and exchange information, such as the necessity of grading machine. It is also possible to take a large order and share among us, and refer customers to others who can fulfill when I cannot by myself,” says a member of the Rice Cluster in Mbeya. Industrial cluster development is attracting attention of the people in Tanzania as a way of industrialization and inclusive local economic development.

Industrial “Cluster” is defined by Prof. Michael Porter at Harvard University as follows: “A geographically proximate group of interconnected companies and associated institutions in a particular field, linked by commonalities and complementarities”. Based on this idea, JICA has been supporting SIDO since 2011 to promote and implement “Cluster Development Approach” which is understood as a way to achieve competitive advantage of the selected commodity value chains. One of the culminating achievements has emerged in Singida District, where the Sunflower Oil Cluster has been formed and is evolving. The cluster in Mtinko village has more than 100 members now, who are farmers, processors and transporters. By contributing themselves and attracting various supporting institutions, the cluster has opened a warehouse and a sunflower oil refinery plant. Farmers can supply seeds to member processors, and member processors can supply crude sunflower oil to the refinery. A cluster member says, “We can try to produce and buy more sunflower seeds without worrying about selling crude oil. Clustering helps us come together to grasp more opportunities. Mtinko is becoming more known among regional and local government officials than before, too.”

The amount of sunflower seeds processed in Singida District increased more than doubled for 4 years, i.e. from 4,407 tons (in 2012) to 10,792 tons (in 2016). With collaborative efforts, more seeds can be processed through a coordinated value chain and bring more benefits to the cluster members in the region.

With JICA’s technical support, SIDO is preparing a cluster development operational manual. Cluster development actors across Tanzania can utilize it to initiate and promote cluster development in their respective locations.



Sunflower Oil Refinery’s completion brings joy to the people (Singida)

### 4. Nurturing Economic Growth: Capacity Development for Trade Facilitation and Border Control in East Africa

Five Revenue Authorities in East Africa, namely, Tanzania, Burundi, Kenya, Rwanda and Uganda, and JICA have been implementing a technical cooperation project known as the “Project on Capacity Development for Trade Facilitation and Border Control in East Africa” since December 2017. The objective of this Project is to ensure effective “One-Stop Border Posts” (OSBPs) operation at the target borders as well as to improve Customs capacity building in risk management and border control in East Africa.

In order to enhance trade facilitation within and beyond the region, JICA also supported the establishment of OSBP at Rusumo, which is located between Tanzania and Rwanda border and on the Central Corridor, as well as OSBP at Namanga, which is located between Tanzania and Kenya. Through financing both infrastructure and providing technical cooperation by developing procedures and delivering training, the clearance time at Rusumo has been reduced by 73%, from 8 hours 42 minutes to 2 hours 20 minutes. OSBP initiatives contributed to increase the turnaround time of the trucks passing the border and increased the volume of trade. The support has contributed to increased coordinated border management and smoother cross-border trade and movement. President Magufuli said the new modern border post shows that “unity is strength”.

The cooperation between the East African Revenue Authorities and JICA began in 2007 and the Project is in its fourth phase, with focus more on border control anchored on the pronouncements by African Heads of States who highlighted the importance of economic development and security for the sustainable development of Africa.

In the Project, JICA is closely working with the World Customs Organization (WCO) and Japan Customs to conduct the training to build Customs capacity in trade facilitation and effective border control in the region. To date, the Project has raised more than 90 regional trainers, who are officials from the Customs Administrations in the region, in the areas of valuation, HS classification and Intelligence Analysis in order to build sustainable training delivery capacity as well as regionally-featured training materials. More than 3,000 officers and clearing agents have been trained and the efforts by regional trainers continue with the utilization by their revenue authorities.



Inauguration ceremony on Namanga One Stop Border Post

### 5. Private Sector Development: Off-Grid Solar Power Project (WASSHA Inc.)

The world’s population marked 7.3 billion as of 2016, and 1.2 billion people among them are living without electricity. In Tanzania, 67% of households currently do not have electricity (World Bank, 2016). Kerosene lamps are mostly used in off-grid areas. However, the brightness is not enough, and kerosene lamps sometimes make a severe problem for health such as coughs and burns. WASSHA Inc. is a Japanese private company, and WASSHA aims to solve the challenges by developing a rental service of solar lanterns. WASSHA launched its business in Tanzania in 2015, and now the total number of end users is about 1.5 million.

Through WASSHA’s service, people can use WASSHA’s lanterns which are brighter, cheaper, and safer than Kerosene lamps. Accordingly, people can get different benefits. For example, people can open retail shops even at night and increase the sales. Also, children can study for longer time at home. In addition, WASSHA’s lanterns can charge a mobile phone at the same time, so that people do not need to visit the other place by walking for one or two hours only to charge a mobile phone.

WASSHA installs solar panels and devices in the kiosks and provides 30 lanterns, torch, and phone charging cables for rental. The kiosk owners can start WASSHA business without initial cost. The owners pay for WASSHA through mobile money in advance to get the passcode which will enable them to rent the lanterns. The kiosk owners rent out a lantern for Tsh 500 per night and then the owners can get some income as a commission based on their rental sales. WASSHA has already expanded the service to around 900 kiosks in 13 regions in Tanzania, and plans to increase the number more and more. Also, WASSHA plans to expand this service to other African countries, even in Asia.

The Company’s mission is “power to the people”. Through kiosks, WASSHA delivers a whole new experience for people in the off-grid areas with affordable, accessible and safe electricity. Also, WASSHA believes that every country can develop through its own way, and there is no necessity to follow the path the other countries have passed. In other words, African countries can make use of their own cultures and the environment which can easily make them leap-frog, such as popular use of mobile money technology. And WASSHA hopes to become a leading company to create a new society together. In addition to the power supply business, WASSHA is thinking to develop various other businesses, such as supply chain management at kiosk shops by leveraging its network.

JICA has been supporting the Project as a shareholder of WASSHA Inc. by providing equity since 2016. It was the first case of JICA’s Private Sector Investment Finance (PSIF) in Sub-Saharan Africa. JICA firmly believes that the growth of WASSHA will contribute towards the socio-economic development of Tanzania by providing affordable services (Solar lanterns rental services of pay as you go) to off-grid areas (remote areas) as well as by creating local employment.



Kaizen Training





Children are so excited to have a WASSHA Lantern in an off-grid area

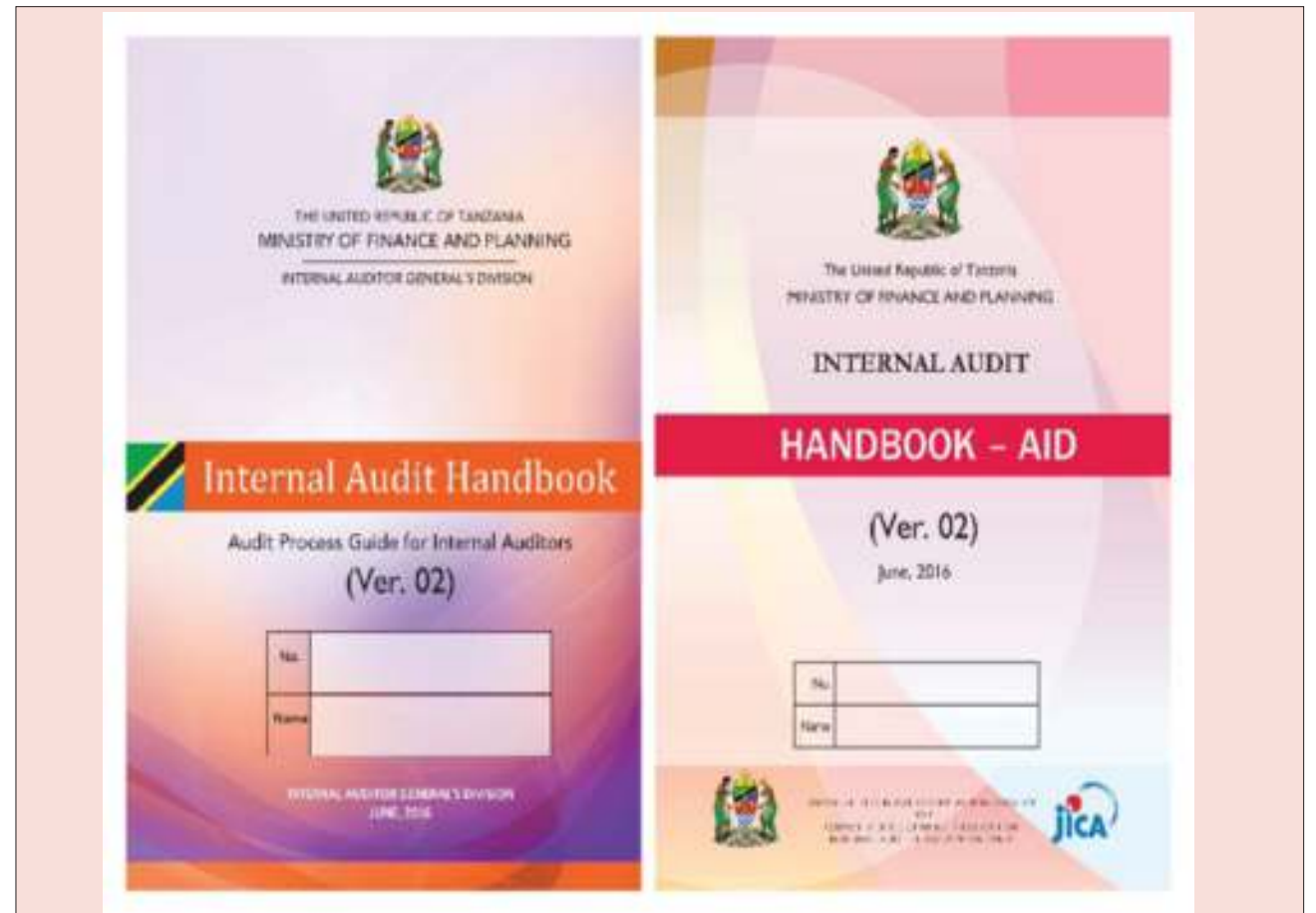
Before

After



tools of Internal Audit Handbook Set, and trained Internal Audit "Champions" who were certified as trainers of training with practical skills through the On-the-Job Training (OJT). Since the inauguration of the "Champion Certificate Program" (CCP) in October 2017, the Project has certified 80 Internal Audit Champions from 57 PSOs. The project has improved the practical skills of internal auditors and has also improved auditing procedures and documentation in a standardized way, particularly by Champions through the demonstration of Risk Based Approach which was introduced by the Hand Book Set.

IAGD in collaboration with JICA has been continuing the CCP to increase the number of Champions by expanding the coverage of PSOs with Champions. The Champions are expected to continuously improve the internal audit function and contribute to the PSOs as a change agent to enhance accountability and transparency in the use of public resources and to fight against corruption which is crucial for sustainable development.



Internal Audit Handbook

**7. Strengthening Revenue Mobilization: Capacity Building for Tanzania Revenue Authority**

Since 2017, JICA, together with the Tanzania Revenue Authority (TRA), has been conducting a project to strengthen TRA's ability to conduct training related to tax matters. The purpose of the Project is to improve the abilities of TRA staff members and strengthen Tanzania's revenue foundations. Acquiring appropriate abilities will enable TRA staff members to provide appropriate tax administration services to taxpayers.

At present, TRA has entered a period when staff members rich in practical experience are retiring in large numbers, and raising the level of new employees' abilities to that of those highly experienced employees has become a matter of great urgency.

The Project will be conducted up to 2020 and comprises three outputs for strengthening capacity development of TRA staff.

Output 1 involves activities aimed at improving the tax administration abilities of TRA staff through the development and implementation of training by TRA's Institute of Tax Administration (ITA).

Output 2 consists of activities for instilling, at TRA, a Coaching and Mentoring System that will enable senior staff to educate young staff members in the workplace.

Output 3 involves activities intended to strengthen an effective employee training system through introducing a Career Pathway Manual for TRA staff.



WASSHA Kiosk



A Training for "Champions" (Supervisors on Coaching and Mentoring)

**6. Improvement on budget credibility: Capacity Development Project For Internal Audit Phase 2**

"With skills and knowledge in risk-based internal audit, Champions have helped the organization to properly mitigate, avert and manage risks through preparation of the critical risk documentations such as Risk Register and Risk Management Framework. In addition, Champions also provided in-house training to key risk owners including the top management. In doing so, the organization saved more than Tsh 12 million which could otherwise be paid to external consultants to conduct risk assessment on an annual basis, but more importantly, now the organization is prepared for unforeseeable risk events on road works which could undermine the infrastructure development of the country."

(Comment from Mr. Jonas Jackson, Internal Auditor Champion, Tanzania Rural and Urban Road Agency (TARURA), Dar es Salaam)

"Our Internal Audit Unit observed that the ineffective revenue management control was hurting the organization. Our Unit recommended to the management to place more frequent and systematic controls such as daily Point of Sales machine to capture Local Government Revenue Collection System so that any anomalies in revenue collection can be detected in a timely manner. As a result, the council has managed to reduce the number and amount of defaulters and hence the council's own source revenue was raised to more than 60% of its annual target in a six months period, which is a historic improvement."

(Comment from Mr. Pascal Jgadi, Internal Auditor Champion, from Musoma DC)

The importance of Internal audit functions in the Government of Tanzania (GOT) has increased more than ever particularly during this period where by Tanzania is implementing the Second Five -Year Development Plan (FYDP2) that aims at turning the country's economy into an industrialized economy by 2025. To achieve that objective, efficient, effective and transparent utilization of public finances is key to the successful implementation of the FYDP2, hence the importance of internal audit roles in every Government institution.

Since the appointment of the Internal Auditor General and establishment of Internal Auditor General's Division (IAGD) under the Ministry of Finance and Planning (MOFP) in 2011, IAGD has been leading the Public Sector Organizations (PSOs) in improving internal controls, governance and risk management through the internal audit functions.

JICA has been providing technical assistance to MOFP through the "Capacity Development Project for Internal Audit" since 2009 to strengthen the operations of internal audit functions of GOT. The Project had developed the practical

**JICA (Japan International Cooperation Agency) :**

An incorporated administrative agency in charge of administering Japan's ODA (Official Development Assistance), is one of the world's largest bilateral aid agency supporting socioeconomic development in developing countries in different regions of the world.

Especially here in Tanzania, JICA, has been a long trustable partner of Tanzania for more than 50 years in many sectors since 1962.



# The Guardian

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MONDAY 18 MARCH 2019

Taking A New Look  
At The News  
ESTABLISHED IN 1995

## With all their handicaps, Simba SC deserve praise

OUR country is without doubt a sports-loving nation. We love sports - with soccer doubtless the most popular among our people.

In our tens of millions, we have always wished that we fared much better in sports locally, regionally, continentally and globally than has obtained thus far.

Come this just-ended weekend, and suddenly we are seeing indications of the realisation of our dreams - specifically, what with the wonders we witnessed at the National Stadium in Dar es Salaam on Saturday night.

It is the fact that our representatives in continental club soccer, Simba Sports Club, have scaled a massive hurdle at the expense of Democratic Republic of Congo champions AS Vita to reach the quarter finals of the African Club Championships.

This has come about thanks to Simba's 2-1 victory in a nail-biting final group match. By all accounts, it was a rare achievement - and definitely the 'boys' deserve congratulations.

Simba reached nine points after the win, an achievement partly resulting from excellent use of home ground 'advantage' as compared to performance in away matches.

It was a quality well shared by group teams that they tended to do very well at home and somewhat incapacitated in away matches, and this was particularly true of our 'ambassadors'.

An online reviewer aptly said before the last group match that the Tanzanian side's away record was 'shocking', and on the basis of that series of results it could have been counted out. That wasn't ultimately the case, and we are all happy for that.

Pundits will have a rather difficult time to explain why AS Vita could not even pull a draw after having won 5-0 at home, and whether the hosts' weather advantage against Al Ahly of Egypt and

JS Saoura of Algeria would not apply to the Congolese side.

The answer might be gleaned in what one commentator in live airing of the match at one moment said - that the visitors appeared rather relaxed, playing well but not feeling the same urgency as the local side. Still that sense of urgency doesn't always lead to scoring but bitterness and, if a goal is scored, confusion.

That did not quite happen in what was a much-awaited encounter, though a goal not so early in the first half and before a rejoinder before the breather brought up the threat of panic, but the players proved truly professional and level headed, indeed prepared to play for 90-plus minutes.

Towards the end of the second half, it was a gamble on the part of the coach to pull out a defender for an attacking midfielder, and for some reason the right-side portion of the AS Vita defence exposed gaps where Simba forwards stood unguarded on several occasions.

It was precisely such an instance that brought one or two poorly used chances and then the one that brought up an all-important winning goal.

In that sense, apart from the usual confidence that they won 5-0 in Kinshasa and that the weather would not trouble them, there were gaps in organising the defence in late stages.

All the same, Simba SC may have had blessings coming their way owing to yearning for this moment for a long time. And again our competitors are allowed to sign any players they want and from wherever it is, while our own clubs must do with a maximum of seven foreign players.

Still, a point has been proved that our teams can win despite that limitation, but the crying away performance is a sore foot. After all is said and done, though, Simba Sports Club merits kudos for a job well done.

## Ruaha elephants may be safer, but sustained vigilance a must

THERE are understandable congratulations in many places and across institutions on account of a reported drastic drop in the killings of elephants in the world's largest sanctuary for elephants and lions - Tanzania's Ruaha National Park.

Recent data indicate that the number of elephants killed in the park fell from 52 in 2012 to just three in the past year, thanks to a sustained anti-poaching campaign and the jailing of a number of big-time poachers.

These successes sent an uncompromising message to regional poaching syndicates and their overseas clients that times had changed.

Judging from the narrative given by an official in charge of security in the park, it took a while for poachers and wider syndicates to take proper note of the changes, as at times the feeling is that a different person was manning the security, or even that there was a new park management.

The point is that the changes were more far-reaching than administrative styles or cosmetic alterations of procedures and instructions, as there was an atmosphere that demanded quality delivery and unqualified accountability from all concerned.

That is why there were around 360 poaching attempts in 2017 and 2018, where a number of suspects were arrested, prosecuted and imprisoned.

Changes in ivory market countries also helped to stabilise the situation, as China has over the past decade increasingly felt the pressure to act against its vibrant market in tradi-

tional ivory and rhino horn materials.

This market accounts for much of the demand for those products as embroidery and similar artifacts have other raw material sources like aluminium alloys and some gemstones, not when the issue is herbal medicine where tusk or horn is prescribed.

With the Chinese government firmly clamping down on the Hong Kong and other tusk and horn vending activity, poachers have been discouraged even further, at the end-point itself. It is hard to say that all these changes are sustainable and durable where they stand, as poaching was a problem for decades before taking on industrial scale parameters in the first part of this decade.

While improvements in governance and accountability played a part, the demand has not been stamped out although erstwhile consumers might be slightly more rational now. This will be on account of a worldwide tirade against poaching and the use of questionable preparations that can be skipped for less environmentally harmful bioethical inputs like fruit and vegetable seeds.

This success could well be part of an ongoing test to see whether the government in general and the Tanzania National Parks (Tanapa) in particular can really keep our country's iconic position in world natural heritage conservation.

What is of utmost importance is for zero tolerance of poaching to be durable and sustainable or whatever achievements have been made will just be the calm before the storm.

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## Three highlights in China's new investment law

By Special Correspondent

THE "negative list" system, equal treatment of domestic and foreign investment as well as intensified protection of legitimate rights and interests of foreign investors are the three biggest highlights of China's newly-drafted foreign investment law.

Most experts and China watchers believe that the roll-out of the new law will help China optimise its business investment.

The draft, which was submitted to the ongoing session of the 13th National People's Congress (NPC) for deliberation on March 8, was expected to be put up for a vote by nearly 3,000 national legislators last Friday - March 15.

Before the submission, the draft law has gone through two readings by the NPC Standing Committee - last December and this January, respectively.

Once adopted, the new law will replace three existing laws on Chinese-foreign equity joint ventures, non-equity joint ventures and wholly foreign-owned enterprises to serve as China's fundamental law on foreign investment.

After embarking on the journey of reform and opening up, China has been providing institutional guarantees for its expansion of opening up and utilisation of foreign investment with a legal system based on the three existing laws.

But the three laws could hardly catch up with the changing requirements in pushing ahead with reform and opening up in the new era and in building a new system of open economy, which means that a unified and overarching law on foreign investment has to be enacted based on experience.

Data indicated that, as of last November, there were 950,000 foreign-funded companies registered in China that had brought more than \$2 trillion into the country. The figure indicates that foreign investment has grown into a key driver of the country's economic and social progress.

Foreign investments, especially the technology-intensive ones, are seen playing a long-term and key propelling role for the economic growth of China, the biggest developing country in the world. This is according to Zhang Yuyan, director of the Institute of World Economics and Politics, a wing of the Chinese Academy of Social Sciences.



Wang Dujuan, chief engineer of China Railway Engineering Equipment Group Co., LTD (CREG) and Wang Xiu vice chairperson of the federation of literary and art circles in Henan's provincial capital Luoyang, are discussing on the draft of the foreign investment law. (Photo by People's Daily)

He said that, considering such a backdrop, the country needs to provide foreign investors with a sound legal ecosystem, adding that it was also a key part of China's efforts to foster international economic cooperation and push ahead all-round opening up.

Yuzhou Properties chairman Lam Lung On meanwhile said that, by putting how to promote and protect foreign investment on its top agenda, the law was helpful in stabilising the expectation and confidence of foreign investors.

Lam, who doubles as chairman of the Hong Kong Chinese Importers & Exporters Association, added that the law requires the authorities to implement policies of high-level investment facilitation and liberalisation, build a legal system that protects the legitimate rights and interests of foreign investors, establish a mechanism to restrain the role of governmental departments and resolve complaints from foreign companies.

Experts also listed what are widely viewed as the three biggest highlights of the law, namely, the "negative list" system, a unified management standard of domestic and foreign investment, as well as intensified protection of legitimate rights and interests of foreign investors.

**No. 1: 'Negative list' system:** The draft law stipulates that China will manage foreign investment according to the system of pre-establishment national treatment plus a negative list.

This means that foreign investors and their investments shall enjoy treatment no less favourable than that afforded

to Chinese investors and their investments at the stage of investment access.

The "negative list" management system means that the country will specify the special management measures for entry of foreign investment in certain fields, and subject foreign investors to a national treatment in sectors that are not on the list.

Based on the new law, the approval and registration procedures for setting up or business alteration of foreign-invested enterprises will be abolished and replaced by the system of pre-establishment national treatment plus a negative list.

This is according to Wang Chengjie, vice chairman and the Secretary General of the China International Economic and Trade Arbitration Commission.

He elaborated that the draft, which adopts a unified set of rules with the provisions to manage domestic firms, and encourages an all-round implementation of the national treatment to provide domestic and foreign companies with a level playing field.

He added that the draft constitutes the core value and biggest highlight of the legislation of foreign investment law, and stands to enable China to further keep in step with international norms and press ahead with investment liberalisation and facilitation.

Xiao Jiangping, director of the Competition Law Research Centre at Peking University, explained that the adoption of the law would mean that the relevant departments and local governments would no longer formulate procedures of market entry in a rash way, and

foreign investment would have access to all areas not on the prohibited or restricted list.

Foreign investment will be treated equally in rules, rights and opportunities with domestic capitals, he added.

**No.2: Domestic, foreign investment to be managed under a unified set of law:** In its report to the 19th National Congress of the Communist Party of China (CPC), China promised that all businesses registered in China will be treated equally.

Expounding on the draft provisions, Xiao said areas where foreign investment is prohibited or restricted will be shown in the negative list, while industries that are not on the list will be fully open, with domestic and foreign firms enjoying the same treatment.

Describing it as a fundamental change to China's management system of foreign investment, the professor said the law will make domestic investment environment more open, transparent and predictable.

The draft also covers a string of specific measures to provide foreign and domestic firms a fair environment for market competition.

The new law, for instance, requires equal applicability of China's mandatory standards to foreign investors, as well as equal access of the products they produce on Chinese territory to government procurement.

"These provisions respond to the long-standing appeals of the foreign investors, ensure the applicability of mandatory standards to all domestic and foreign businesses, and also grant their equal rights to engage in government procurement," said Sang Baichuan, director of the Institute for International Business at the University of International Business and Economics in Beijing.

**No.3: Protection of legitimate rights and interests of foreign investors:** The law also includes an article on elaborating on how to protect foreign investment, in which it makes clear that the state shall protect the intellectual property rights (IPR) of foreign investors as well as the legitimate rights and interests of rights holders.

It also notes that technology cooperation based on voluntary agreement and commercial rules would be encouraged.

The new law incorporates more measures to protect foreign investments than the previous management regulations, explained Jiangxi Newstar law firm director Feng Fan, elaborating that it offers more guarantees and convenience in protection of business environment, capital market, IPR and technologies.

It will not only boost foreign investors' confidence in Chinese market but also facilitate a healthy and orderly development of China's market economy, he added.

•Source: China's People's Daily



## FEATURE

# Mobile apps help Kenyan farmers shape new future

NAIROBI

When she wants to know what seed variety to grow, Josephine Mutuku would take up her smartphone, open an app and types in the name of the crop and its region of cultivation.

Mutuku, 38, is a farmer in Kenya's Machakos county.

Once she gets the information, Mutuku can then choose the seeds and pay via mobile money or take credit, all through the app.

The same thing happens if she needs to buy fertilizers, pesticides or any

other farm inputs, which can be delivered to her via courier services.

And later on, as the crops grow, Mutuku can learn more about the market of her produce, such as tomatoes, also through the app.

Mutuku is among a growing number of Kenyan farmers who have embraced digital farming solutions that are changing the east African nation's agribusiness scene.

The platforms are delivering solutions to farmers' finger tips, with experts noting that they represent the future of agribusiness in the country.

This is because they are not only offering solutions to farmers faster, but also pulling the youth into agribusi-

ness, a move that is boosting Kenya's quest to be food-secure.

"Digital farming is definitely the future of agribusiness in Kenya. These technologies are opening up vast untapped potential for farmers, investors, and entrepreneurs to improve efficiency of food production and consumption," Fred Kiio, head of M-Agribusiness at Safaricom, Kenya's leading telecommunication firm, said in a recent interview.

Kiio said digital technology has changed many sectors of Kenya's economy and that agriculture is quickly catching up.

"With a smartphone, laptop and the internet, perceptions have been

changed towards farming, with more young people venturing into it," he said. "This is also expected to contribute to the country's efforts in achieving food security."

Safaricom is among the companies in Kenya that have invested in digital farming technologies.

"Our platform is called DigiFarm, and is an integrated, free-to-use mobile app that offers smallholder farmers access to a suite of information and financial services, including discounted products, customized information on farming best practices, and access to credit and other financial facilities," Kiio said.

Through the platform, farmers

access e-extension services, quality inputs, credit and insurance, market facilitation and post-harvest loss management.

Kenyan farmers, according to Kiio, face numerous challenges such as lack of access to finance, information, market and approved farm inputs.

"Only digital technology has the ability to reach the millions of farmers and deliver these solutions that include guaranteed access to high quality inputs, affordable credit and trusted agricultural information," he said.

Safaricom's DigiFarm platform has 950,000 registered members country-wide, Kiio said.

In addition to Safaricom's, there are

more than other 20 farming apps in Kenya, and over a million farmers are believed to be using them.

Not only the private sector is embracing digital platforms to reach farmers, Kenya's Ministry of Agriculture, Livestock and Fisheries is running a free SMS service through which farmers can access information.

"Signs of fall armyworms attack include tiny holes in the maize funnel, ragged holes on leaves and orange saw-dust like dropping," one recent SMS read. "If you find armyworm in your maize, pick and drown them in soapy water. Crush all egg masses, mix ash, sand and apply to the funnel."



## VACANCY ANNOUNCEMENT

The Ariel Glaser Pediatric AIDS Healthcare Initiative (AGPAHI) is a non-governmental organisation that plays a pivotal role in complementing the Government of Tanzania's efforts towards the attainment of its development goals. AGPAHI strives to provide quality and integrated HIV/AIDS health services to children and families. AGPAHI supports the provision of high-quality HIV and other health services and ensures that efforts are well-integrated into existing regional and district health systems.

AGPAHI is looking for a motivated, result driven, qualified and competent person to join the team as a Strategic Information Manager.

**Location:** Dar es salaam

**Direct Reports to:** Director of Program Evaluation

### Job Summary

The purpose of this job is to lead all strategic information responsibilities related to the programs, including ensuring data collection systems are set and followed, support program data analysis and reporting of performance and results to ensure achievement of the strategic and program objective.

### Essential Duties and Responsibilities

- Implement policies and procedures on data management, monitoring and monitoring and evaluation in liaison with the Director to guide departmental activities towards achievement of objectives;
- Design and manage the monitoring and evaluation framework and plan in conjunction with the Director to provide a roadmap on the implementation of monitoring and evaluation processes;
- Lead and manage a team of strategic information staff supporting AGPAHI Programs and ensure policies and procedures are followed
- Develop and coordinate the adaptation monitoring and evaluation and data management systems in line with project priorities, lessons learned, and organizational monitoring and evaluation framework;
- Conduct research and evaluation studies to contribute to AGPAHI knowledge development and management efforts;
- Prepare and control the departmental budget and report to the Director of Programs Evaluation to ensure expenditure is within budget limits;
- Prepare study reports, abstracts and manuscripts and disseminate results at to various stakeholders to create organisational awareness and image;
- Participate in business development processes by writing data based proposals to mobilise for funding for AGPAHI projects;
- Build the capacity of the monitoring and evaluation team through supervision, training and mentorship to optimise their performance in executing assigned tasks;
- Generate periodical and ad-hoc reports on the implementation of program monitoring and evaluation activities and present to the Director to inform effective decision making;
- Represent AGPAHI as a program monitoring and evaluation technical expert in donor and partners forums to discuss key issues and provide necessary input;
- Manage project monitoring and field visits, including the production of quality data and information to inform decision making

### Qualifications, Skills and ability

- A Medical or Social Science Degree with Master Degree in Epidemiology or Statistics or Computational Sciences, or Master of Public Health with strong experience in Epidemiology or Statistics from a recognised institution.
- 5 years of relevant experience from a reputable institution
- Knowledge and understanding of current and ongoing HIV programming issues will be an added advantage;
- Good writing skills and ability to develop protocols for research, abstracts and manuscripts for publication;
- Proficiency in the use of databases such as Microsoft Access, Epi-Info and analytical software, such as STATA and SPSS
- Ability to facilitate and deliver technical trainings in the field of Strategic Information;
- Knowledge of principles and practices governing UN systems, US Federal agencies such as CDC, DOD, USAID and PEPFAR on grant programs

### Behavioural Competencies

- Ability to discuss matters with partners and donors;
- Ability to integrate disparate information to solve problems;
- Ability to lobby stakeholders to achieve outcomes;
- Ability to negotiate whilst maintaining professionalism;
- Ability to create innovative plans for change;
- Ability to ensure implementation of policies despite resistance; and
- Ability to set goals for team members and evaluate them.

### HOW TO APPLY

Interested candidates should submit a cover letter and CV (not exceeding four pages) and names and contact information of three referees before close of business on **Wednesday 27th March, 2019** to the Human Resources and Administration Manager, Ariel Glaser Pediatric AIDS Healthcare Initiative, by e-mail to [recruitment@agpahi.or.tz](mailto:recruitment@agpahi.or.tz). Please mention the title of the position in your email and do not attach any document other than the CV and cover letter.

**AGPAHI is an equal opportunity employer, only shortlisted candidates will be contacted.**

## EXCITING OPPORTUNITIES IN TRADE & REGIONAL DEVELOPMENT IN EAST, CENTRAL & HORN OF AFRICA



TradeMark East Africa (TMEA) is an aid-for-trade organisation that was established with the aim of growing prosperity in East Africa through increased trade. TMEA operates on a not-for-profit basis and is funded by the development agencies of the following countries: Belgium, Canada, Denmark, European Union, Finland, Ireland, Netherlands, Norway, United Kingdom, and United States of America. TMEA works closely with East African Community (EAC), institutions, national governments, the private sector and civil society organisations.

TMEA, with an annual expenditure of around US\$100 million, is a leading aid-for-trade facility globally. TMEA has its headquarters in Nairobi with vibrant and successful operations in EAC-Arusha, Burundi, Democratic Republic of Congo, Ethiopia, Rwanda, South Sudan, Tanzania and Uganda. The first phase of TMEA delivered exceptional results which directly contributed to substantial gains in East Africa's trade and regional economic integration contributing to reduced transit times, improved border efficiency, and reduced barriers to trade.

We are now in the second phase and we aim to deliver even more large-scale impact to maximise the potential benefits of aid-for-trade interventions which lead to sustainable and inclusive prosperity through job creation, poverty reduction and enhanced economic welfare. We are looking for high calibre, results-oriented and experienced professionals to join our team in the positions below.

### Senior Director, Trade Environment

The Senior Director, Trade Environment will be responsible for ensuring programme quality and delivery of TMEA's portfolio around Trade Environment, related to "reducing barriers to trade". In particular, s/he will ensure that TMEA's objectives, and associated strategic impacts, outcomes and outputs, are achieved around: improving the standards regime; implementing a Sanitary and Phytosanitary (SPS) programme; improving trade processes and systems, including Information and Communications Technology (ICT); and improving the trade regulatory environment, including reduction of Non-Tariff Barriers (NTBs).

The ideal candidate will possess an undergraduate degree preferably in Economics, Development Studies, International Trade, Planning, Finance, Management or other related fields with at least 15 years' relevant working experience, OR a postgraduate degree with at least 13 years' relevant experience. S/he will have a minimum of 10 years' experience in leading the development and delivery of trade improvement initiatives and trade-related capacity development programmes to enhance the capacities of developing countries in trade policy development, formulation and implementation of trade reforms, regional integration, and support to national governments. In addition, s/he will have a minimum of seven years' relevant leadership and management experience.

### Senior Director, Transport

The Senior Director, Transport is responsible for ensuring programme quality and delivery TMEA's portfolio around Transport, related to "improved sustained efficiency and capacity of transport infrastructure". S/he will ensure that TMEA's strategic objective of reduced infrastructure-related trade barriers, and associated strategic impacts, outcomes and outputs are achieved, aligning infrastructure and international trade practices and goals to TMEA's strategy. S/he will ensure that the linkages between trade facilitation and infrastructure development are mainstreamed across all aspects of TMEA's work and clearly linked to organisational objectives at both the national and regional levels.

The ideal candidate will possess an undergraduate degree preferably in Development Studies, Economics, International Trade or other relevant disciplines with at least 15 years' relevant working experience, OR a postgraduate degree with at least 13 years' relevant experience. S/he will have a minimum of 10 years' experience in leading the development and delivery of infrastructure programmes, particularly those related to surface transport, and trade and trade facilitation development programmes to enhance the capacities of developing countries in trade policy development, formulation and implementation trade reforms, regional integration, and support to national governments. In addition, s/he will have a minimum of seven years' relevant leadership and management experience.

### Programme Manager, Transport

The Programme Manager provides support in the management of the Regional Transport Programme. S/he is responsible for providing programmatic support in the planning, implementation and reporting of the TMEA Regional Transport programme.

The ideal candidate will possess an undergraduate degree preferably in Transport Economics, Business Administration, Economics, Development Studies, International Trade, Planning, Finance or related field with at least 10 years' relevant work experience OR a post-graduate degree with at least eight years' relevant work experience. In addition, s/he will have a minimum of three years' relevant management experience and at least five years' continuous programme management experience in transport infrastructure programmes.

### Results Manager

The Results Manager will be the intellectual and operational lead in their area(s) of responsibility, covering all aspects of the monitoring, evaluation and learning system across TMEA. This will ensure that timely and accurate information is available to TMEA on progress against the achievement of results.

The ideal candidate will possess an undergraduate degree preferably in International Development, Social Sciences, Political Science, Economics, Public or Business Administration/Management, with at least 10 years' relevant work experience OR a post-graduate degree with at least eight years' relevant work experience in supporting development organisations in East Africa with the design and implementation of M&E systems. In addition, s/he will have a minimum of three years' relevant management experience.

### This position is open to Kenyan nationals only.

#### Manager, IMPACT and Research

The Manager, IMPACT and Research, will lead in coordinating activities related to TMEA's research agenda, including managing the IMPACT model, overseeing and supporting project teams on data collection and research activities, managing and working with consultants and research partners, overseeing policy and scientific convenings, data and research coordination, and dissemination.

The ideal candidate will possess an undergraduate degree in a quantitative discipline, including Economics, Public Policy, International development, Political Science, with a bias in International Trade, Trade Policy and Economic Development and at least seven years' relevant experience in an academic, non-profit, or social enterprise setting OR a postgraduate degree with five years' relevant experience. In addition, s/he will have at least 3 years' experience as a data analyst in social science disciplines.

### This position is open to Kenyan nationals only.

#### Programme Officer, Uganda Country Programme

The Programme Officer will support the country team with coordination of the project cycle management functions and with development and management of appropriate mechanisms for monitoring and evaluation. The Programme Officer will be expected to manage communications requirements for the country programme, and support with management of project-related safeguard requirements.

The ideal candidate will possess an undergraduate degree in Social Sciences, Communication, Business Administration, Development Studies or related field with at least five years' relevant work experience OR postgraduate degree with at least three years' relevant work experience.

### This position is open to Ugandan nationals only.

#### Programme Officer, Ethiopia Country Programme

The Programme Officer will support the country team with development and coordination of project cycle management activities across the Ethiopia Country Programme portfolio, including during project design and formulation, mobilisation, implementation, and closure. S/he will ensure the development and management of appropriate mechanisms for monitoring and evaluation. The Programme Officer will be expected to manage communications requirements for the country programme, and support with management of project-related safeguard requirements.

The ideal candidate will possess an undergraduate degree in Social Sciences, Communication, Business Administration, Development Studies or related field with at least five years of relevant work experience OR postgraduate degree with at least three years' relevant work experience.

### This position is open to Ethiopian nationals only.

#### Programme Officer, Environment & Climate Change

The Programme Officer, Climate Change and Environment will support the management and integration of climate and environment considerations into TMEA's work. S/he will work closely with programme teams under the respective strategic Outcomes at regional and country level. The Programme Officer will ensure that projects practices are in line with TMEA's policies and guidelines, national policies and regulations, and international best practice.

The ideal candidate will possess an undergraduate degree in Climate Change, Environment Transport, Energy, Natural Resources, Engineering or a related field with at least three years' experience working on climate change and environment OR a Diploma with at least five years' work experience.

This position is open to Kenyan nationals only.

### Application details

The detailed job profiles for these posts can be accessed on our website [www.trademarka.com](http://www.trademarka.com).

These positions are available on contract to 30 June 2020 with the possibility of renewal. Please apply online through <http://www.trademarka.com/work-with-us/> by Friday, 12 April 2019, 5:00pm Kenyan time. Attach your cover letter and detailed CV, including details of your qualifications, experience, and present position. Your application should also include a working e-mail address, daytime telephone contacts, and names and contact details of three referees. Interviews will be conducted in May and June 2019.

Please note that we will only consider applications received on-line through the link provided above. Applications received after the deadline will not be accepted. We reserve the right to accept or reject any application. Only short-listed candidates will be contacted.

TMEA is an equal opportunity employer and is committed to open and transparent recruitment processes. Qualified women and persons living with disabilities are particularly encouraged to apply.





Embassy of the United States of America

## U.S. MISSION DAR ES SALAAM VACANCY ANNOUNCEMENT

The U.S. Mission in Dar es Salaam is seeking eligible and qualified applicants for the positions below.

1. Position Title: **Telephone Operator**

Vacancy Number: **TANZ-2019-014**

2. Position Title: **Secretary - CDC**

Vacancy Number: **TANZ-2019-015**

A copy of the complete position description listing all duties, responsibilities and qualifications required is available at:

<https://tz.usembassy.gov/embassy/jobs/>

### HOW TO APPLY:

Applicants **MUST** follow instructions in the notice on the website:

**Failure to do so will result in an incomplete application.**

**Previous applicants do not need to reapply.**

**Only Shortlisted candidates will be contacted only via email.**

**CLOSING DATE: April 1, 2019**

215118201



## THE EMBASSY OF THE UNITED STATES OF AMERICA

## GARBAGE/ RECYCLABLE WASTE COLLECTION SERVICES:

The Embassy of the United States of America invites you to submit your quotation for Garbage/ Recyclable Waste Collection Services. Site visit will be conducted on March 29th, 2019. Vendors will use their own means of transport for the site visit and bids are due by March 11th, 2019.

### Important:

Please visit <https://tz.usembassy.gov/embassy/contract-opportunities/> for full details and for the Scope of Work

Any questions regarding this Garbage/ Recyclable Waste Collection Services must be in writing to [DarGSOProcurement@state.gov](mailto:DarGSOProcurement@state.gov)



## EXCITING EMPLOYMENT OPPORTUNITIES

### Background

Our client, **CRDB Bank Plc** is an African bank and a leading financial services provider in Tanzania with presence in Tanzania and Burundi. The bank was established in 1996 and was listed on the Dar es Salaam Stock exchange (DSE) in June 2009. Over the years, the bank has grown to become the most innovative and preferred financial services partner in the region. Supported by a robust portfolio and uniquely tailored products, CRDB Bank remains one of the most responsive banks in the region.

In line with the current strategy, CRDB Bank is looking to recruit five dynamic and visionary **Tanzanians** to work with the bank to transform, grow and ensure sustainability. CRDB Bank Plc is inviting interested and qualified individuals to apply. The applicants must be of outstanding integrity with a good record of enforcing accountability.

### 1. Director of Retail Banking (Ref No. CRDB/DRB/03-19)

#### Job Purpose:

Reporting to the Deputy Managing Director of Operations and Customer Service (OCS), director of retail banking will be responsible for managing the retail banking side of the bank and overseeing banks network of branches and agents. The role also includes overseeing branch and agency performance and ensuring operational efficiency through revenue maximization and cost containment.

#### Key Duties and Responsibilities:

- Developing, monitoring and implementing the bank's retail banking strategy in order to attain and sustain optimal channel efficiency and competitive edge;
- Monitoring the performance of branches and ensuring that high quality customer services is provided to all clients and safeguarding the bank against fraud, leakage, misappropriation;
- Cascading strategic goals into departmental operational plans in order to achieve the targeted growth in sales and profit;
- Supporting the annual budgeting process and providing realistic input into the departmental sales budgets;
- Ensuring that retail operations are compliant with laws, policies, regulations and procedures ensuring minimum risk to staff members and the business; and
- Managing and reviewing the performance and development the department and subsequent staff.

#### Key Qualifications and Experience:

- Master's Degree in business administration in finance, economics and or any other equivalent qualification from a recognized university; and
- 10 years relevant working experience of which 5 years should be at senior management level.

### 2. Director of Human Resources (Ref No. CRDB/DHR/03-19)

#### Job Purpose:

Reporting to Deputy Managing Director Shared Services, the director of human resources will be responsible for planning, directing and controlling the human resources activities of the bank including recruitment and selection, training and staff development, compensation, rewards and benefits, safety and health, welfare and industrial relations. The director will be responsible for providing strategic leadership in the human resource management function of the bank in accordance with CRDB policies as stipulated in the corporate strategy, personnel manual, circulars and directives issued from time to time by management and the Board of Directors.

#### Key Duties and Responsibilities:

- Developing and implementing human resource strategies on acquisition, development, reward, retention and succession;
- Ensuring clear interpretation, awareness, understanding and application of human resources policies and procedures;
- Developing and monitoring the implementation of remuneration and benefits scheme including bonus and incentive packages;
- Ensuring the Human Resource Information System (HRIS) and Performance Management Systems (PMS) are used efficiently for human resources management purposes;
- Engaging with both internal and external stakeholders on strategic issues related to human resource management;
- Overseeing the implementation of Bank-wide training and development programs; and
- Overseeing preparation and monitor approved departmental annual budget.

#### Key Qualifications and Experience:

- Master's in commercial discipline preferably Human Resources, Business Administration, Banking, Finance or equivalent;
- 10 years relevant working experience of which 5 years should be at senior management level;
- Certified HR professional and member of HR professional bodies (CIPD, SHRM, HBR, and CEB) will be an added advantage; and
- Must have full working knowledge of the Tanzanian labor laws and regulations, banking regulations and other relevant laws.

### 3. Head of Marketing (Ref No. CRDB/HM/03 - 19)

#### Job Purpose:

Reporting to the Director of Marketing and Customer Service, the Head of Marketing will be responsible for enhancing the bank's corporate brand and increasing the utilization of the bank's delivery channels, products and services.

#### Key Duties and Responsibilities:

- Embedding, enhancing and encouraging the development of a creative culture whilst ensuring compliance with the bank's goals;
- Managing and reviewing the bank's branding materials including communication, promotional and advertisement materials and ensuring that the bank's trademarks are always executed in compliance with the bank's approved look and feel as per the corporate integrity manual;
- Managing internal and external communication, corporate social investment and sponsorship activities to ensure their productivity is in line with the departmental and bank strategy;
- Managing the design and execution of marketing and promotional activities, marketing plans for new and existing products/services and supporting the bank's sales functions in achieving their business targets;
- Liaising and/or lobbying key stakeholders such as clients, government institutions/officials, regulators and other financial institutions to ensure that the bank's interests are represented and safeguarded accurately;
- Ensuring all departmental policies, procedures, manuals, and circulars are current and aligned with the current bank strategy and statutory requirements; and
- Developing, implementing and monitoring the department's annual plan, budget and key performance indicators aimed at achieving the departmental and the bank strategy.

#### Key Qualifications and Experience:

- A Bachelor's degree in Marketing, Business Administration, Communications studies or a related area and relevant qualification from a recognized university;
- A Master's degree in Marketing, Master in International Trade, MBA(Marketing) or a related area and relevant qualification from a recognized university will be an added advantage;
- A minimum of eight years relevant working experience, of which five should be at a managerial level;
- Must have thorough knowledge and experience in the marketing functions;

- Must have sales management skills; and
- Must demonstrate good customer service management skills.

### 4. Head of Compliance and Governance (Ref No. CRDB/HCG/03 - 19)

#### Job Purpose:

Reporting to the Director of Risk and Compliance, the Head of Compliance and Governance will be responsible for ensuring that the bank is compliant with all banking laws, regulations, AML/CTF, sanction risk governance, and internal policies and procedures.

#### Key Duties and Responsibilities:

- Contributing to the development of the departmental strategy on potential improvements for compliance and governance;
- Ensuring sound financial and internal controls, procedures and systems for monitoring money laundering transactions as per regulatory requirements;
- Ensuring that risk owners are operating within the board's approved risk appetite and controls, and escalate any noted breaches to risk committees through timely and accurately prepared risk management and ALCO reports;
- Conducting compliance reviews for all internal processes and controls and improving the effectiveness of compliance by conducting trainings and communicating all compliance issues to staff; and
- Developing, implementing and monitoring the business unit's annual plan, budget and key performance indicators aimed at achieving the departmental strategy.

#### Key Qualifications and Experience:

- A Bachelor's degree in Banking, Economics, Laws, Finance, Mathematics, Actuarial Science or a related area and relevant qualification from a recognized university;
- A Master's degree in Banking, Economics, Laws, Finance, Mathematics, Actuarial Science or related field from a recognized university and/or post graduate qualification in banking will be an added advantage;
- Risk and Compliance Certification (Preferably ERM);
- A minimum of eight years relevant working experience, of which five should be at a managerial level;
- Thorough knowledge of banking compliance functions and enterprise risk management;
- Working knowledge of the Bank of Tanzania's risk management guidelines and regulatory requirements;
- Strong problem solving skills, excellent communication skills coupled with the ability to effectively work with varied internal and external stakeholders; and
- Working knowledge of banking operations.

### 5. Head of Risk (Ref No. CRDB/HR/03 - 19)

#### Job Purpose:

Reporting to the Director of Risk and Compliance, the Head of Risk is responsible for planning, implementing and coordinating all risk management activities, ensuring that quality risk management structures and processes for types all risks are in place and aligned with the bank's strategy.

#### Key Duties and Responsibilities:

- Contributing to the development of the departmental strategy on potential improvements for risk management and compliance;
- Ensuring that the bank has adequate and effective processes for identification, measurement, mitigation and control of all types of risks including but not limited to credit, liquidity, interest rate, foreign exchange rate, operational and reputational;
- Identifying current and emerging risks, developing risk assessment and measurement systems and developing risk tolerance limits for all types of risks affecting the operations of the bank;
- Ensuring that proactive processes, effective communication and training programmes are in place for business/risk owners to actively manage and control all significant risks inherent to their business areas;
- Conducting analysis of risk exposure inherent in existing and new products, systems and/or processes and provide guidance on how to minimize exposure; and
- Developing, implementing and monitoring the business unit's annual plan, budget and key performance indicators aimed at achieving the department's strategy.

#### Key Qualifications and Experience:

- Bachelor's degree in Banking, Economics, Finance, Mathematics, Actuarial Science or a related area and relevant qualification from a recognized university;
- Master's degree in Finance Banking, Economics, Laws, Finance, Mathematics, Actuarial Science or related field from a recognized University and/or postgraduate qualification in banking will be added advantage;
- Risk and/or Compliance Certification (Preferably ERM);
- A minimum of eight years relevant working experience, of which five should be at managerial level;
- Working knowledge of the Bank of Tanzania's risk management guidelines and regulatory requirements;
- Sound understanding of international frameworks related to risk and compliance functions such as Basel requirements, ICAAP, etc.;
- Demonstrated experience of enterprise risk management and business continuity planning in relation to all types of risks affecting the banking sector; and
- Strong problem solving skills, excellent communication skills coupled with the ability to effectively work with varied internal and external stakeholders.

#### Key competencies for all positions

- Excellent analytical and budgeting skills;
- Strong leadership and interpersonal skills with the ability to develop teams;
- Demonstrated ability to manage change in a reputable medium to large size organisation;
- Effective communication skills coupled with the ability to effectively network with stakeholders;
- High level ability to manage performance and accountability;
- Demonstrate working knowledge of banking operations and thorough in-depth knowledge of risks affecting banking operations;
- Possess analytical and creative mind-set to seek, encourage and find non-traditional approaches;
- Demonstrate high degree of honesty and integrity; and
- Computer literate.

If you believe you are the right candidate for this position, kindly submit your application with a detailed CV, photocopies of academic certificate, and names of three referees with their contacts, quoting reference number on both the application letter and envelope. For electronic applications, please quote the job reference number on the subject of your email. Applications should be submitted to the address below not later than **01 April 2019**.

The Director  
Executive Selection Division  
Deloitte Consulting Limited  
3rd Floor, Aris House  
Haile Selassie Road  
P.O. Box 1559  
Dar es Salaam, Tanzania.  
E-mail: [esd@deloitte.co.tz](mailto:esd@deloitte.co.tz)

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**Deloitte**



# Former envoy visits key ex-ANC camp

BY CORRESPONDENT JOSEPH MCHEKADONA

**T**ANZANIAN students have been challenged to work hard in their education to realize their dreams and become productive citizens in the future.

Former South African High Commissioner to Tanzania, Thandi Lujabe-Rankoe made this appeal over the weekend when she visited Filbert Bayi Schools in Mkuza area of Kibaha District, Coast Region.

Rankoe represented South Africa in Tanzania from 2002 to 2009.

She said currently many children are lucky as they are attending schools with some necessities available unlike in the past when many were lacking learning materials.

"It's high time for you to work hard in your educa-

tion. These days many children are very lucky as they get many education requirements; in our days things were very difficult," she said.

Lujabe-Rankoe who was a leader of African National Congress (ANC) branch in Norway during apartheid also donated some of the books she wrote, named 'Two Nations One Dream' and 'A dream Fulfilled.'

Rankoe also thanked the government and people of Tanzania for hosting freedom struggle fighters in Mazimbu School (now the Solomon Mahlangu Institute) in Morogoro Region.

She said the camp and Tanzania remain in the minds and hearts of people in her country.

The school director, Filbert Bayi lauded the South African envoy for visiting the school and inspiring students, teachers and management.

# 'Diplomatic spouses helpful in tourism promotion'

BY CORRESPONDENT FELIX AN-DREW

**H**HEAD of Socio Cultural Affairs at the Indonesian Embassy in Dar es Salaam has asked the Diplomatic Spouses Group (DSG) to take part in promoting the new Bali destinations.

Speaking in Dar es Salaam during a gathering of diplomatic spouses and Asian mamas community member, Joan Radina Setiawan, said that already Indonesia has launched a new tourism initiative.

The event was hosted over the weekend by the Spouse Group of Indonesian embassy in the city was attended by 54 members.

Setiawan said the new tourism initiative of the government of Indonesia is to promote the top 10 priority destinations that have been earmarked for accelerated development as 'New Bali' destinations. The participants enthusiastically followed the presentations, upon hearing that there is still a lot more to discover in Indonesia beyond Bali, and considering those destinations as their next holiday destination, he said.

For her part the wife of Indonesian ambassador to Tanzania Rospinde Parderde said the event has given them an opportunity to greetings, exchange new ideas and taste of Indonesian hospitality.

DSG participants also witnessed a cooking demonstration for two Indonesian dishes named gado-gado and Kue mata as well as a flower arrangement skill demo by an Indonesian lady. The participants loved the dishes demonstrated and asked for a detailed recipe afterwards, she said.

Several participants particularly love the Gado-gado because it can be a tasty alternative for a vegetarian or for anyone currently on a diet program.

Some people also requested to get "tempe," the fermented soybean cake which is also one of Indonesian specialties that gained popularity with the vegetarian community around the world. The event was closed with Indonesian specialties, among others beef rendang, chicken sate, yellow-spiced fish, gado-gado, and some snacks (including kue lumpur and kue kacangata).

## ZAMBIA CARGO AND LOGISTICS LIMITED



(Formerly MOFED TANZANIA LIMITED)  
Mukuba Depot

Kurasini Area  
Near Dock Yard  
P.O Box 105638, Dar es Salaam, Tanzania

Phone : +255 22 2851471-4  
Email : info@zamcargo.co.tz  
Website: www.zamcargo.co.tz

### NOTICE ON UNCOLLECTED EMPTY CONTAINERS

Zambia Cargo & Logistics Ltd, formerly known as MOFED Tanzania Limited, requests the attention of the listed clients and general public to collect their abandoned empty containers lying at Mukuba Depot, Kurasini near Dock Yard as per above mentioned address.

The goods must be collected within two (02) months from the date of first publication of this notice after payment of applicable charges. Thereafter Zambia Cargo & Logistics Ltd reserves the right to proceed with the disposal of uncollected empty containers to defray its costs as provided within the law.

The details of the containers are contained on the below schedule.

#### 1. SCHEDULE OF ABANDONED CONTAINERS IN THE YARD

S/N	CONTAINER NO	SIZE	CLIENT NAMES	DATE IN	INTERCHANGE	STATUS			
1	MSKU 7088149	40	UNKNOWN			EMPTY			
2	MSKU 5111173	40	JR LOGISTICS INTERNATIONAL LIMITED	17.02.2016	11183	EMPTY			
3	CMAU 5564862	40	HOME BASE (T) LTD	30.12.2014	70375	EMPTY			
4	PONU 0383780	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
5	MRKU 0285661	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
6	MRKU 7542331	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
7	TRLU 6500628	40	UNKNOWN			EMPTY			
8	CAIU 7182423	40	UNKNOWN			EMPTY			
9	MSKU 8852666	40	UNKNOWN			EMPTY			
10	TCLU 5020374	40	UNKNOWN			EMPTY			
11	TRLU 9290910	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
12	CRSU 1324530	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
13	MRKU 5930750	40	UNKNOWN			EMPTY			
14	MSKU 8857736	40	UNKNOWN			EMPTY			
15	MRKU 2059491	40	UNKNOWN			EMPTY			
16	MRKU 5703150	40	UNKNOWN			EMPTY			
17	TCLU 7535810	20	UNKNOWN			EMPTY			
18	TGHU 1928104	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23373	EMPTY			
19	ECMU 2080152	20	UNKNOWN			EMPTY			
20	MSKU 7038714	20	UNKNOWN			EMPTY			
21	ECMU 1700937	20	HOME BASE (T) LTD	05.01.2015	70593	EMPTY			
22	CAIU 2425860	20	HORIZON FREIGHT FORWARDERS LIMITED	30.03.2016	13237	EMPTY			
23	GATU 1166612	20	UNKNOWN			EMPTY			
24	TRLU 9660804	20	HOME BASE (T) LTD	06.01.2015	70561	EMPTY			
25	TRLU 9659676	20	UNKNOWN			EMPTY			
26	TCLU 7454981	20	UNKNOWN			EMPTY			
27	MSKU 3770551	40	WARREN LOGISTICS COMPANY	28.03.2017	26454	EMPTY			
28	MSKU 4109382	20	FREIGHT WORLD LTD	23.07.2014	54459	EMPTY			
29	CLHU 3497130	20	HOME BASE (T) LTD	09.01.2015	70659	EMPTY			
30	BMOU 2463789	20	UNITED FAMILY COMPANY LIMITED	16.02.2016	11079	EMPTY			
31	TRLU 9339420	20	TANGANYIKA WATTLE COMPANY LTD			EMPTY			
32	ECMU 1899536	20	UNKNOWN			EMPTY			
33	MSKU 6549970	20	UNKNOWN			EMPTY			
34	PCIU 2021532	20	UNKNOWN			EMPTY			
35	TTNU 3394246	20	UNKNOWN			EMPTY			
36	BEAU 2029931	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23393	EMPTY			
37	MRKU 7531580	20	UNKNOWN			EMPTY			
38	MRKU 9205509	20	UNKNOWN			EMPTY			
39	MSKU 7245675	20	UNKNOWN			EMPTY			
40	MSKU 7648942	20	UNKNOWN			EMPTY			
41	MRKU 6875702	20	UNKNOWN			EMPTY			
42	MRKU 9720371	20	UNKNOWN			EMPTY			
43	MSKU 3698320	20	UNKNOWN			EMPTY			
44	MRKU 7505087	20	UNKNOWN			EMPTY			
45	MRKU 8234858	20	UNKNOWN			EMPTY			
46	MSKU 4260640	20	UNKNOWN			EMPTY			
47	ECMU 2153238	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23372	EMPTY			
48	UNIU 2049325	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23384	EMPTY			
49	GESU 2744536	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23383	EMPTY			
50	CMAU 1943385	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23382	EMPTY			
51	AMFU 3085982	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23379	EMPTY			
52	CMAU 1714012	20	UNKNOWN			EMPTY			
53	ECMU 1457961	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23380	EMPTY			
54	FCIU 2967010	20	UNKNOWN			EMPTY			
55	GESU 3652455	20	UNKNOWN			EMPTY			
56	CMAU 1895190	20	UNKNOWN			EMPTY			
57	UNIU 2035321	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23390	EMPTY			
58	CMAU 1135831	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23389	EMPTY			
59	ECMU 1798269	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23389	EMPTY			
60	CLHU 2998775	20	AMANI QUICK DELIVERY (T) LTD			EMPTY			
61	TRLU 8971648	20	AMANI QUICK DELIVERY (T) LTD	15.12.2016	23392	EMPTY			
62	MSKU 7041012	20	UNKNOWN			EMPTY			
63	TGHU 3323365	20	UNKNOWN			EMPTY			
64	CAXU 6697040	20	ARUSHA CARGO C&F LIMITED	11.04.2016	13555	EMPTY			
65	CMAU 0204185	20	UNKNOWN			EMPTY			
66	MRKU 6552720	20	UNKNOWN			EMPTY			
67	NYKU 3824939	20	TANGANYIKA WATTLE COMPANY LTD	23.10.2017		EMPTY			
68	TRLU 9128710	20	UNKNOWN			EMPTY			
69	CARU 2004997	20	UNKNOWN			EMPTY			
70	CARU 2004997	20	UNKNOWN			EMPTY			
71	CRSU 1341899	20	HOME BASE (T) LTD	06.01.2015	70555	EMPTY			
72	TGHU 9128710	20	UNKNOWN			EMPTY			
73	CMAU 1459405	20	UNKNOWN			EMPTY			
74	CMAU 1715180	20	HOME BASE (T) LTD	05.01.2015	70513	EMPTY			
75	MRKU 6889985	20	UNKNOWN			EMPTY			
76	MRKU 7155604	20	UNKNOWN			EMPTY			
77	SEGU 1250565	20	UNKNOWN			EMPTY			
78	FCIU 3735410	20	HOME BASE (T) LTD	06.01.2015	70560	EMPTY			
79	TTNU 2081268	20	UNKNOWN			EMPTY			
80	MRKU 1464580	20	SEKA COMPANY LIMITED	01.03.2016	11891	EMPTY			
81	TGHU 1401371	20	SEKA COMPANY LIMITED	01.03.2016	11893	EMPTY			
82	FCIU 1297673	20	SEKA COMPANY LIMITED	01.03.2016	11894	EMPTY			
83	ECMU 688447	20	HOME BASE (T) LTD	09.01.2015	70660	EMPTY			
84	MRKU 6918954	20	UNITED FAMILY COMPANY LIMITED	16.02.2016	11078	EMPTY			
85	ECMU 1899536	20	SEKA COMPANY LIMITED	01.03.2016	11892	EMPTY			
86	CLHU 2965154	20	HOME BASE (T) LTD	09.01.2015	70646	EMPTY			
87	PCIU 1111890	20	FREIGHT WORX LIMITED	05.09.2015	4225	EMPTY			
88	ECMU 1389023	20	FREIGHT WORX LIMITED	05.09.2015	4224	EMPTY			
89	IPXU 3255350	20	HOME BASE (T) LTD	19.12.2014	69771	EMPTY			
90	PONU 0582914	20	UNKNOWN			EMPTY			
91	CMAU 0562623	20	GFC C&F LIMITED	30.12.2015	9190	EMPTY			
92	PONU 0370762	20	UNKNOWN			EMPTY			
93	TEMU 0183786	20	HOME BASE (T) LTD	05.01.2015	70537	EMPTY			
94	TCKU 2433417	20	HOME BASE (T) LTD	05.01.2015	70603	EMPTY			
95	BHJU 2051410	20	GFC C&F LIMITED	30.12.2015	9163	EMPTY			
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98	ECMU 2214962	20	HOME BASE (T) LTD	09.01.2015	70664	EMPTY			
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104	TGHU 1377001	20	GFC C&F LIMITED	29.12.2015	9099	EMPTY			
105	CMAU 0415927	20	GFC C&F LIMITED	29.12.2015	9098	EMPTY			
106	TRLU 9046078	20	ARUSHA CARGO C&F LIMITED	11.04.2016	13562	EMPTY			
107	TEMU 3311064	20	ARUSHA CARGO C&F LIMITED	11.04.2016	13559	EMPTY			
108	CMAU 0477235	20	GFC C&F LIMITED	30.12.2015	9113	EMPTY			
109	DFSU 2214962	20	ARUSHA CARGO C&F LIMITED	11.04.2016	13557	EMPTY			
110	CMAU 0622800	20	HOME BASE (T) LTD	09.01.2015	70645	EMPTY			
111	CMAU 0647420	20	GFC C&F LIMITED	29.12.2015	9100	EMPTY			
112	PONU 0622800	20	JR LOGISTICS INTERNATIONAL LIMITED	17.02.2016	11184	EMPTY			
113	TCLU 7454981	20	UNKNOWN			EMPTY			
114	GATU 0062634	20	UNKNOWN			EMPTY			
115	MSKU 7262013	20	UNKNOWN			EMPTY			
116	MSKU 3417502	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
117	MAEU 6991603	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
118	MRKU 9491906	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
119	PONU 0246474	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
120	MSKU 2323899	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
121	MRKU 6668109	20	UNKNOWN			EMPTY			
122	FCIU 4057880	20	BREAKTHROUGH HOLDING LIMITED	25.11.2014	67593	EMPTY			
123	CAIU 2270584	20	MAKYUS CO. LTD	01.02.2018		EMPTY			
124	CLHU 3874444	20	MAKYUS CO. LTD	01.02.2018		EMPTY			

Please contact the following address:

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# When are foreign policies a barter issue?

Start the week with Cynthia Stacey

**J**ambo dear readers, and I'm not sure if your Monday morning thoughts are likely to include your country's foreign policies, or anyone else's, but perhaps we should occasionally reflect on this, and how it impacts on lives worldwide, or closer to home.

Western lifestyles seem to embody individualism and the pursuit of personal gain overriding that of the wider community, and this often seems the essence of many foreign policies, with self interest the cornerstone and reference point.

To this end, few parts of the world are beyond the political and cultural subversion particularly from America, so insidious and covertly sustained, that the affected citizens are mostly unaware of their 'conversion'.

The United States, along with other countries have long meddled in Tanzanian affairs, examples being adverts in the media on the NGO bill many years ago, when an official was said to have come here to oversee it, and questions were asked in the press if America drafted the terrorist bill, which was rushed through parliament. There was also suspicion that the popular viewing bay of long standing at the Julius Nyerere International Airport, was closed because of US demands.

So certainly, the US albeit along with other countries, have successfully meddled in Tanzania, but one intrusion has been of particular significance.

In 2007, I was trying to verify that Tanzania had re-established diplomatic relations with Israel, and with militant warlord Benjamin Netanyahu still in power today, I'm re-visiting the

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**It was significant that Tanzania failed to make a stand over the horrific onslaught on Lebanon, and fell in line instead with the cowardly inaction...**

issue.

Given Mwalimu Nyerere's commitment to the Palestinian cause, and his severing of ties with the Jewish state, it was unsettling to read in the Tanzanian press over a decade ago, a statement quoting Foreign Affairs Minister at the time, Bernard Membe as saying **"...Tanzania had re-established diplomatic relations with Israel, as there'd been pressure to enforce it, through lobbying in the US congress, and to a lesser extent, the European Union requesting African nations to do so"**.

It was also reported that development project money was conditional on this renewal, and I felt depressed that a Tanzanian minister could make such a statement, yet be seemingly oblivious to the loss of political face it implied.

The local media was also reporting on Tanzania's shift to a foreign policy that concentrated on economic upliftment... but was this home grown or 'externally nurtured'?

Writing in his column at the time, Makwaia Kuhenga began by citing the Presidential blueprint on the nations foreign relations, which stated **"In today's world, a country is more respected for its social development of its people, than for its articulation**

*of the moral high ground..."*

But as Makwaia pointed out, **"...it is the political moral high ground that made the foundations of this country...which now appears to put economic expediency above political principles...in line with US guidance in conducting foreign relations."**

But back to Mwendu who also said when informing us of the 're-connection' with Israel over twelve years ago, that the nations support for Palestine had not weakened at all. He might have believed that when he said it, but would it remain so...if he was 'instructed' otherwise.

In December 2017, at a function to mark the International Day of Solidarity with the Palestinian People, the government pledged to continue their support, but how susceptible are the nation's foreign policies to persuasion?

It was significant that Tanzania failed to make a stand over the horrific onslaught on Lebanon, and fell in line instead with the cowardly inaction of the international community, diplomatically pressorised by the United States.

This was in stark contrast to the exciting days when this nation was at the forefront of the liberation struggle, regardless of economic or political cost.

Hopefully, under the aegis of Magufuli, and moving towards fiscal self reliance, Tanzania's time as a 'conditionality country', i.e. a nation 'guided' on policy decisions in return for aid...could become liberated!

But how was Tanzania so steadfast during their assistance in the real liberation era...were they just braver more ethical times, less donor-dependant...or with more ethical donors, which is doubtful, since the western ones at least labelled Nelson Mandela a terrorist!



**Zanzibar President Dr. Ali Mohamed Shein in August 2017 at the 17th commemoration of Mwalimu Nyerere's death, criticised development partners who impose unacceptable conditions in return for aid, saying he would reject them. (Photo ZNZ State House)**

Or perhaps it was also the influence of Mwalimu's views. I still have a 2003 newspaper cutting stating **"...US cannot buy Tanzania, says CCM Vice Chairman John Malecela"**. Wonderful, and of course he was referring to those African countries that backed America's illegal invasion of Iraq in return for potentially lucrative contracts...how is that not corruption?!

Maybe this was a token party policy gesture, but nevertheless it was still cheering to hear, as it was when the foreign minister at the time Jakaya Kikwete expressed the same opinion,

though earlier I'd challenged him in print as not being realistic when he said **"...we're nobody's errand boys"**.

...but currently, with its strong leadership, is this friendly, stable and respected country of Tanzania, in a position to echo Kikwete's words today, or even tomorrow...?

...or maybe it's a case of **"the spirit is willing, but the flesh is weak"**. A good description of my attempts to give up my love of chocolate, but for the nation also if the 'sweetmeats' of reward take precedence over un-sugared ethics!

# China's growth serves as inspiration for Tanzania's potential at this transformative stage

BY MUHARRAM MACATTA

**D**espite disease and war, Africa continues to show a vibrant population growth and reached the one billion mark in 2009. Demographic records show that Africa has population growth of "three per cent has an average of about 4.6 children per family" and uses less contraception than other continents. Around "40 per cent of its population is younger than 15".

In the past, African customs and beliefs encouraged families to have lots of children. Today the number of children per family has dropped slightly, with the average family having one child less in countries like Tanzania, Rwanda, Ghana, Kenya, Egypt and South Africa. These are countries with birth control campaigns, more urbanization and more girls enrolled in schools.

In countries hit by civil war, the number of children per family remains high: the Democratic Republic of Congo or Burundi and Somalia have averages of around six children per family.

In any other circumstances these figures would contribute to the economic development of the country. But in these war-torn countries, total population growth includes a high number of combat-related deaths.

To sustain their increasing populations, African countries will need an annual economic growth rate of between six and eight per cent over a period of ten years. But growth is currently only at three per cent.

Africa has shown considerable growth in the last fifteen years;

thanks to mobile technology which has opened the continent up to the rest of the world and restructured the way people do business. This is contributing to a growing, prosperous middle class in several countries and specifically in the United Republic of Tanzania.

The hosting of the football World Cup by South Africa, for the first time in the continent, demonstrated a confidence in the future of Africa and is reassuring both overseas investors and Africans.

But globalization of the Africa economy has brought problems like migration from rural to urban areas. This increases the wealth gap in the population.

And farmers are going to have a difficult time feeding one billion Africans.

The agriculture sector grew from "2.5 per cent in 2000 to almost four per cent in 2005"; this was mainly due to the expansion of farming land. But agriculture is meeting difficulties because of the increase in population.

Another issue Africa will have to tackle is urbanization. In 1950, Alexandria and Cairo were the only cities with more than one million inhabitants but now there are around 80 cities of this size in the continent.

Life expectancy in Africa is currently at about 63 years (it used to be less than 45 years in the then Tanganyika during the colonial era). Poor conditions are exacerbated by lack of proper sanitation, poor health care and an education system that is unable to support demand. More than half of the 2.5 million people living in cities, the capital commercial city of Dar es



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**Poor conditions are exacerbated by lack of proper sanitation, poor health care and an education system that is unable to support demand**

Salaam, live in slums.

And the financial crisis might not have affected sub-Saharan Africa in the same way as Western states, but it has left African governments' de-

velopment programs looking more fragile. Young people are the key to sustainable growth and prosperity.

By 2030, Africa is expected to be home to "1.7 billion people –potential consumers with over \$6.7 trillion (U.S.)" of combined consumer and business spending.

These numbers indicate the enormous potential of Foreign Investors including China-African relations and the benefits that could result from economic and social partnerships.

For example, the China-Tanzania Youth Forum could be an excellent beginning for long-term engagement, but such initiatives also

**President John Magufuli and Chinese Ambassador to Tanzania Wang Ke (6th L) attend the handing over of a China-aided library in Dar es Salaam, on Nov 27, 2018. File photo**

should facilitate deals in the short run.

Along these lines, China could create an investment fund to support Tanzania startups doing business with China and joint ventures between China and Tanzanian partners to help lift barriers to doing business and hasten economic partnerships.

Such partnerships could help generate cutting-edge research to inform policies, build human capital, and advance effective institutional, technical and policy configurations critical to policy success.

China is one of the leaders of the 4th Industrial Revolution, so special attention could be paid to digital

transformation and collaboration in digital government, businesses in industries without smokestacks, and cyber security.

To build the basis for long-term relations and mutual support, China could increase the number of education, volunteering, and cultural exchange opportunities for Chinese in Africa.

China could increase its support for Chinese conducting research on Africa, as well as for the development of a Chinese-African joint research initiative, laying the foundation for long-term friendship.

Future agendas would gain from including experts' perspectives on climate change, women and youth economic and political empowerment, and the future of technology, among other topics.

The enthusiasm at this proposed inaugural dialogue herein indicates these bilateral forums can have exponential effects on development, investment, and political initiatives between emerging partners.

Africa's advocates throughout other emerging economies should continue to share their collective knowledge with the citizens and leaders of their countries.

As the profiles of China's and Tanzania's initiatives grow, China must encourage international organizations' acceptance of key development and economic policies.

The China's growth in recent decades is remarkable and serves as inspiration for Tanzania's potential at this transformative stage in its history.

The debate on the benefits of trade has dominated this decade, and Africa has cast its vote for more and better trade with itself.



## TECH SAVVY

## Dar online shoppers, internet users trail their Kenyan peers

By Guardian Reporter

LOCAL online shoppers are buying less compared to their Kenyan peers and far much behind Nigerians and South African, a new report by Consumer Insight's Digitalk has said.

The report released last week stated that while only 39 percent of Tanzanians doing online shopping, their Kenyan peers are at 57 percent while Uganda comes third at 9 percent in the East African Community bloc.

The report also pointed out that Nigerians are the best online shoppers on the continent with 64 per-

cent followed by South Africa at 62 percent. "Additionally, the internet continues to be the first port of call for many shoppers, with most internet users interviewed admitting to conducting an online search before making a purchase decision," the report noted.

The Digitalk report further noted that Tanzania is also lagging behind in internet connection 91 percent behind Kenya's 96 percent but above Uganda's 87 percent. Kenya is at par with Nigeria at 96 percent while South Africa comes second at 93 percent.

"And what are all these people up



Tech savvy Gibson Kawago, a student of Dar es Salaam Institute of Technology brandishes his smartphone while addressing a youth forum in Dar es Salaam recently. File photo.

to, with all this time spent online? They are socialising; shopping; banking; consuming the news; gambling; dating; finding education and career opportunities; and doing so much more," the report noted.

The report also unveiled that smartphones will be the main gadget which most consumers use to access the web and browse. "And the numbers are remarkably high, with Kenya at 98 percent, Uganda at 98 percent, Nigeria at 94 percent, South Africa at 89 percent and Tanzania at 92 percent," the report added.

As a result of the need to stay connected, smartphone ownership is also a popular habit with Kenya leading the pack at 85 percent, followed by South Africa at 84 percent, Nigeria at 80 percent, Uganda at 78 percent and Tanzania at 71 percent. "It is also emerging that varying costs of data by mobile service providers may be influencing the growth of a multi-SIM culture," the report stated.

With the internet comes yet another dominant phenomenon: social media. And even though social media has sometimes been known to be anti-social—what with its dangers of addiction, fraud, impersonation, and cyber-bullying—African internet users still like to don their social media hats, the Digitalk report unveiled.

The Digitalk Report also noted that the social media penetration among internet users is highest in Nigeria at 85 percent, followed by Kenya at 81 percent, South Africa at 80 percent, Uganda at 76 percent and Tanzania at 53 percent.

"Notably, there is a growing shift in the usage of social media. Now, social media users are not only big on chatting, watching videos, or staying updated. There is also a surge in the regular receipt of news-based fun content, and sharing it across social media channels," the report pointed out.

Working with a sample base of more than 4,000 internet users drawn from Kenya, Uganda, Tanzania, Nigeria, South Africa and other African countries, the Digitalk report uncovers how emerging technologies are transforming the daily lives of Africans.

## FINANCING

## Irish state gives youth digital summit 40m/- grant

By Beatrice Philemon

IN a bid to assist with financing a Tanzania Youth Digital Summit which will bring together young graduates in information communication technology, the Irish government has given Digital Opportunity Trust a 15,000 euros (39.7m/-) grant.

DOT Country Director, Eliguard Dawson said in Dar es Salaam over the weekend that the digital summit will help empower ICT students with new

skills to enter the digital economy and commercialize their innovations.

Dawson said during the launch of the Tanzania Youth Digital Summit which was officially presided over by Ambassador of Ireland to Tanzania, Paul Sherlock, that the DOT is convening the gathering in collaboration with Tanzanian ICT Commission under the ministry of Works, Transport and Communications.

"I would like to thank Irish embassy in Tanzania for their financial support



Irish Ambassador to Tanzania, Paul Sherlock. File photo.

because it will help us train more youth on practical innovation which is not taught at colleges so as to help them to put into practice what they learned theory," said the DOT Country Manager.

The three months programme will also involve other partners who include Smartlab, Worknasi and CEO Roundtable of Tanzania, WS Technology Consulting, Tanzania Developers Community and IPF Software.

During the program's implementation, the ICT graduates will come up with new innovations and DOT will help them to access online jobs or assignments from global firms because demand is currently very high.

To start digital summit which will run in series will involve three regions of Dar es Salaam, Dodoma and Mwan-

za.

Speaking at program's launch ceremony, Ambassador Sherlock said the program is a unique platform where young and dynamic Tanzanian entrepreneurs can engage with industry experts to learn more about the opportunities which are available across the digital economy globally.

"Also, this summit is a platform for young people to engage actively and learn more about opportunities through online jobs and freelancing contracts through hands-on skills training from industry experts," he noted.

He said the youth population in the country is growing faster with forecasts to reach 15 million by 2030 hence putting pressure on the labour market.

## OPINION

## It's great that South Africa has found natural gas. Now what?

By Zwelakhe Gila, Johannesburg

COMING at a time when South Africa's policy makers are struggling to diversify the country's energy mix, Total Exploration and Production Southern Africa recently announced a major offshore gas discovery.

The Brulpadda well off the shore of Mossel Bay is one of a number of highly anticipated exploration prospects in South Africa. First reports of the field indicate that it holds between 500 million and over 1 billion barrels of oil equivalent. In comparison, neighbouring Mozambique's 2012 discovery held over 350 billion barrels of oil equivalent.

Those familiar with the history of Africa's energy sector, and even those that aren't, rejoice with a faint concern of what has been the outcome for many other resource abundant countries on the continent.

Granted, Total's finding alone is not enough to eclipse the plethora of other resources in South Africa - coal and gold in particular. However, it does find the country at a weak moment of energy policy and, more importantly, energy security.

South Africa's Integrated Resources Plan (IRP), which covers the 2010-2030 period, was indeed reviewed only once since its release in 2011. The 2018 IRP draft, which yet to be approved, expects to see 8,100 megawatts of additional gas-to-power capacity set up by 2030. But remains what it is: a draft.

This further justifies the need for adequate and timely gas regulatory policy and balanced local content regulations to avoid squandering an opportunity to catapult South Africa into a booming African energy frontier.

This crucial need is further highlighted considering that months prior to Total's discovery, Mineral Resources minister Gwede Mantashe halted all applications for oil and gas exploration in order to change its licensing

process.

The move notably saw super major Royal Dutch Shell relinquish a licence to search for oil off South Africa, citing legislative uncertainty.

Uncertainty does indeed prevail across South Africa's oil & gas licensing and regulation. Careless expedience to reopen the licensing process given the inevitable interest that follows such a discovery could still ultimately be detrimental to the country's benefit from possible reserves.

Natural gas allows for the creation of a cheaper, domestically-sourced, and more environmentally-neutral energy grid that has now become a global imperative. The gas is widely considered to be a key component to this impetus.

Although South Africa is the largest electricity producer in the continent, and even exports electricity to neighbouring countries like Namibia, it still suffers from inadequate infrastructure management that has seen a rise in the rate of nationwide blackouts.

This makes many question if the popularisation of gas-to-power infrastructure - electric power generated by gas-powered turbines - motivated by the recent Total find will have a true impact on energy security or suffer the same fate as the coal-powered plants.

Given the primary usage and function of natural gas as a source of heat and power production, South Africa is now posed with answering the difficult question of how invested the country will be in its coal reserves and coal-reliant power infrastructure that practically serve the same purpose as gas.

This is especially considering that South Africa holds approximately 11 per cent of the world's total coal reserves, coal mines being the largest direct job creator in the mining industry and coal being the economy's highest foreign exchange earner.

President Cyril Ramaphosa's recent announcements about debundling the debt-ridden Eskom are largely seen as part of an effort to motivate private power producers.

Of conducted through a fair and inclusive manner, this progressive approach to incentivise private companies stands to be a significant determinant in attracting investment into gas-to-power facilities.

The trend for discoveries of this scale, especially in countries whose markets and infrastructures are unable to absorb the resource, is for immediate exporting of the resource to more lucrative European and Asian markets.

The consumption of natural gas in such regions as Western Europe, South or East Asia is currently at the highest level since 2001 and on the 20th consecutive monthly high deliveries.

Natural gas exports are also the highest since EIA began tracking monthly in 1973. The incentive to move the natural gas found in South Africa to international markets is overwhelmingly promising and would follow recent trends adopted by African countries including Mozambique and Senegal that have recently discovered gas.

For South Africa, it is the duty of the Department of Energy and the Department of Mineral Resources to ensure that the regulatory master plans for such discoveries are adequately aligned with further developing local natural gas infrastructure as well as further incentivising international oil companies to carry out more exploration.

It is a task whose failure to deliver accordingly has led to a litany of wasted gross domestic prosperity.

Zwelakhe Gila is an energy economist and the Head of Commodities at the African Energy Chamber, an agency at the forefront of fostering collaborations, promoting growth, shaping policies, sharing best practice and using resources to create value in the African energy sector. It advises governments and other state parties as well as multinational oil and gas firms on a wide spectrum of issues relating to the development of oil and gas resources on the continent.

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### EMPLOYMENT OPPORTUNITY

### POST OF DIRECTOR GENERAL OF THE ENERGY AND WATER UTILITIES REGULATORY AUTHORITY (EWURA)

(RE-ADVERTIZED)

The Energy and Water Utilities Regulatory Authority (EWURA) is an independent regulatory authority responsible for technical and economic regulation of the electricity, water, petroleum and natural gas sectors. The Chairman to the Nomination Committee invites qualified candidate to apply for the position of **Director General of EWURA**.

#### Reporting and Responsibilities:

Director General reports to the Board of Directors and shall be responsible for the day to day operations of the Authority. Specifically, the responsibilities of the Director General are:

- To oversee effective and efficient implementation of provisions of the EWURA Act, legislation relevant to regulated sectors and other such laws, rules and regulations.
- To provide direction and leadership towards achievement of the Authority's vision, mission, core values, business strategy, annual goals and objectives.
- To advise and inform the Board on regulated sectors, support activities and other matters.
- To oversee the development of regulatory tools to ensure quality of regulated products and services and that promotes sustainable investment.
- To prudently manage the Authority's resources within approved budget limits, guidelines, policies, laws and regulations.
- To ensure that the Authority consistently presents strong and positive image to the general public.
- To create and maintain conducive working environment that motivates employees for optimal performance.
- To undertake any other duties incidental thereto and as assigned by the Board of Directors and other appropriate authorities.

#### Required Qualifications and Skills are:

The ideal candidate for this position should have the following qualifications and experience:

- At least bachelor's degree from a recognized university;
- At least ten years' work experience in one or more of the fields of management, law, economics, finance or engineering;
- Knowledge and experience in managing EWURA regulated sector utilities;
- A good record of achievements in her/his previous career;
- Excellent communication and negotiation skills
- NO conflict of interest as stated in Section 12 of the EWURA Act; and
- Willingness to serve as Director General.

#### Mode of Application

- Qualified and interested candidates are requested to send an application letter and a CV indicating clearly their current position, e-mail address, telephone contacts, three names of referees and copies of relevant certificates and two current passport size photographs.
- Opening date for the receipt of applications: **18th March 2019**.
- Closing date for receipt of applications: **1st April 2019, at 17.00 Hours**.
- Previous candidates are allowed and encouraged to apply.
- Application should be clearly marked "**Director General of EWURA**" on top of the envelop and be addressed to the Chairman of the Nomination Committee (EWURA), Ministry of Water to the address indicated below.

The Chairman  
EWURA Nomination Committee  
Ministry of Water  
NBC Mazengo Branch  
P.O.Box 456  
DODOMA



IWD 2019

# Company stresses its readiness to accord women equal opportunity

By Guardian Reporter

WOMEN are given equal opportunity when seeking employment and also appointed to senior management positions based on their merit. Tanzania Cigarette Public Limited Company (TCC Plc)'s General Manager and CEO, Alan Jackson said in Dar es Salaam last weekend that more women are being promoted to take over key roles which were once predominantly dominated by men.

Jackson said during a ceremony

to mark International Women's Day that discrimination based on gender is a thing of the past at TCC because the company's management understands that women's role in the community is critical.

"I recall last year talking about my family, growing with three older sisters and my mother, who was a strong woman who influenced my life and made me the person that I am today," Jackson said while acknowledging that his mother is the woman behind his success.

On her part, the TCC Human Resources

Director, Angela Mangecha said the cigarettes manufacturer has all throughout been giving women equal opportunities as their male counterparts, highlighting that there has been a special push for more women to take up some of the male dominated roles.

Mangecha said that TCC's workforce has 75 female employees of which 12 hold key managerial positions including two who are directors. She further noted that management of the company recognizes the critical role of its fe-

male employees hence set aside a budget to empower through training and mentoring.

"We now have women controlling machines, forklifts and so on because we have been encouraging them to advance deliberately so that they don't lag behind," the HR Director pointed out adding that with encouragement and mentoring, more women are taking on male dominated positions at all levels.

"The company looks at departments or sections with fewer female employees and asks managers to come up with ways of encouraging women to pick up such opportunities, for example the factory area and the sales department," she added.

On maternity leave, she said "We know how hard and challenging it is, especially for first time parents,

to cope with their new lifestyles, especially after the baby is born. So we improved the current maternity leave provision which increased the number of days from 83 calendar days to 112 for maternity leave." If the mother has more than a single baby, the maternal leave increases to 126 days.

Mangecha equally noted that the company's regulations have also improved the paternity leave for men from three days as per the labour laws to 10 working days to allow husbands support their wives.

Apart from the leave, TCC also gives transport allowance to lactating mothers to ensure that they get home to feed the baby on time. The company has also established the TCC Women's Society where female employees discuss issues relating to their work challenges.

## RESISTANCE

## Treasury, SARS not budging on expat tax

JOHANNESBURG

DESPITE hosting a workshop last week where they were given feedback from experts in the financial industry, National Treasury and the SA Revenue Service (SARS) are not budging on an amendment to the foreign income tax exemption set to become effective on March 1, 2020.

In terms of the amended section of the Income Tax Act, South Africans working abroad will in future be taxed in South Africa on any foreign income exceeding R1 million. National Treasury stated at the start of the workshop that it would only deal with administrative and implementation issues, while attendees, again, raised policy concerns included in their submissions.

One major point of contention was the taxation of certain fringe benefits ought to be exempt in certain instances.

"Basically, the message we got at the Treasury workshop was that the only way the implementation of the amendment could be stopped or changed, would be to approach Treasury's and SARS' political 'superiors'," Jonty Leon, a tax attorney at Tax Consulting SA, told Fin24 on Monday.

"It was clear that we can make as many submissions as we want, but the policy decision sticks. That means the exemption of only R1m stays and at the same time

fringe benefits and allowances will become taxable."

Leon pointed out that in some parts of the world security is essential and companies often supply their employees with such protection services, which can be quite expensive. Under the proposed amendments to the SA Income Tax Act, however, a SA taxpayer would have to pay tax on this kind of "benefit" if his R1m initial exemption is surpassed.

"The reality is that with this amendment, any additional cost would ultimately have to be borne by the employer, as no expat would accept an assignment without these benefits and, to ensure that these assignments remain lucrative, the employer would have to increase the expat's package," said Leon.

He said a possible next step would be to try and "fight" the amendments. It might mean having to take the issue to Parliament. "Whether that will work or not, is not sure. Otherwise all we can do is provide basic tax assistance for these South Africans working abroad in figuring out what would be best for them to protect their foreign income," said Leon.

He said there are a few countries in the world following the same approach as the one intended by Treasury and SARS in SA. "But most countries do not follow this route and allow foreign income to be exempt. On top of that many countries usually have far lower standard tax rates than SA," said Leon.



TCC's Human Resources Director, Angela Mangecha speaks at an event in Dar es Salaam last week. Photo courtesy TCC.

## CRISIS

## Kenya's Mumias Sugar sinks deeper into Ksh15.1 billion loss

NAIROBI

MUMIAS Sugar Company has reported a Ksh15.1 billion (US\$150.8 million) loss for a year ended June 2018, sinking deeper into losses after recording a Ksh6.8 billion (US\$67.9 million) loss the previous financial year.

The company which has delayed releasing its 2018 results by more than five months saw its revenues for the period under review drop by 33.3 per cent to Ksh1.4 billion from Ksh2.1 billion the previous year.

The state-owned miller has blamed the steep rise in loss mainly to a 101 per cent increase in impairment charges to its plant and machinery of Ksh4.9 billion from Ksh2.6 billion charged a year

earlier.

The Nairobi Securities Exchange (NSE) listed firm has also blamed its woes to the "de-recognition of deferred tax assets" leading to a tax expense of Ksh5 billion from a tax income position of Ksh2.7 billion realized the previous year and low production following plant shut downs in the first and fourth quarters of the financial year.

"The acute cane shortage significantly hindered the plant throughputs with cane delivered dropping by 32 per cent to 283,435 tonnes compared to 417,347 tonnes last financial year. Sugar produced was 14,622 tonnes, a drop of eight per cent against 15,891 tonnes achieved the previous year," chairman Kennedy Ngumbau has noted.



Mumias's Chairman Kennedy Ngumbau.

The company's distillery yielded 3.2 million litres of Extra Neutral Alcohol (ENA) compared to 6.9 million in 2017, while the Cogen plant exported 3,581 megawatts to the national grid.

Turnover for the year reduced to Ksh1.37 billion as compared to previous year's Ksh2.09 billion, which the

company says was mainly because of the reduced sales volumes across the company's products following the long closure of the factory.

Focus on prudent cost management saw the administrative costs reduce by 17 per cent from Ksh2.3 billion to Ksh1.9 billion in the year.

## Future outlook

The company's stakeholders have continued supporting its turnaround initiatives. The government on the other hand has settled over Ksh0.7 billion owed to Mumias Sugar farmers. This is expected to have a positive impact on future cane availability.

The firm has lauded the ongoing government concerted efforts to crack-

down on illegal imported sugar and ethanol, and the push to resume cane zoning which it says are all "very encouraging initiatives" that will greatly support the company's turnaround strategy and help revive the ailing sugar sector.

"Discussions with the lenders' to restructure the debts and extend the standstill arrangements are ongoing to obtain much needed financial relief. The board is seeking to enlist the support of the lenders to identify a suitable and competent strategic partner to enhance the financial capabilities to enable full business recovery," Ngumbau said.

The board has approved the implementation of a five-year strategic plan 2018-2022 focused on increasing plant productivity, staff rightsizing and leas-

ing of non-core assets and enhancing cane supply. These coupled with improved power export returns and the independent operation of the distillery should see the company's fortunes improve in the coming years.

The listed firm missed the October 2018 financial reporting deadline and applied for a one month extension from the Capital Markets Authority. It however failed to report after the extension, leading to a further three months additional time.

"The board of directors views the company's outlook as positive and that the on-going initiatives will stabilize and revitalize the company," the firm has said. The directors do not recommend payment of a dividend.

## INDUSTRIOUS

## Tour operator introduces city sightseeing bus

KIGALI

VISITORS to Kigali as well as fun loving locals are in for a rare treat after a Rwandan entrepreneur introduced a city tour on a double decker bus.

The man behind the novel idea, Augustin Munyandamutsa, told Sunday Times that they brought one double decker bus this month. Another one is expected before the end of August. They will officially launch, he said, on March 21 and start operation the next day.

The plan is to start in Kigali with a city sightseeing tour taking tourists to some of the city's most treasured old and new destinations. Munyandamutsa said: "We will provide more [buses] de-

pending on the market. We have the capacity to satisfy the market with sightseeing tours.

"We observed that our city hosts many meetings and this [city tour on a double decker bus] a good means for visitors to see the city in a short time."

Officials at the Rwanda Convention Bureau (RCB) recently indicated that the year 2019 looks brighter for the country's conference tourism sector. A number of events are listed with numerous notable international conferences, including the Africa CEO Forum scheduled for March 25 to 26 bringing together top CEOs from across Africa. Munyandamutsa's new tour company, Kigali City Tour Ltd, he said, was registered last year.

They will be offering three-hour city tours in three shifts. The first is in the morning, from 9am to 12 o'clock. This first trip will mainly cover "old Kigali," - areas such as Nyamirambo, Kimisagara, Nyabugogo and other old parts of town.

From 2pm to 5pm, another city tour will take tourists to what Munyandamutsa called "the new developments in Kigali." The afternoon city tour will go to areas such as Nyarutarama, parts of Kacyiru, and Kibagabaga.

At night, from 7pm till 11pm, the bus will take tourists to areas such as Kicukiro and Rebero, where they can have a "good night view of Kigali." "This last shift will also take them to different places where they can see Kigali's night life."



An open coach for sightseeing in Kigali.



EXPANSION

# Vodafone to sell R63bn in convertible bonds

JOHANNESBURG

VODAFONE plans to raise about R63bn selling bonds convertible into shares to fund the acquisition of some of Liberty Global's European businesses without weighing down the phone giant's balance sheet.

The two sets of sterling-denominated securities will help pay for the R31bn purchase of Liberty Global's German and Eastern European units, part of the UK telecommunications company's push to refocus on the continent after years scaling back its global ambitions.

Vodafone chief executive officer Nick Read is trying to rein in debt as he prepares to close the Liberty deal, which still needs approval from European competition authorities. The convertible bond sale plans, previously reported by Bloomberg, follow Vodafone's issuance of almost R54bn of mandatory convertible bonds three years ago.

"There hasn't been much issuance in Europe recently so this deal may be well received by investors if it comes with attractive terms," said Ivan Nikolov, portfolio manager at NN Invest-

ment Partners. "Vodafone is one of the stronger issuers in the convertible universe."

The company said it could buy back shares to mitigate dilution and fund the purchase by issuing hybrid securities. Vodafone shares rose 2.2% to 134.18 pence as of 10:20 in London.

Compromise

It's getting harder for companies to justify heavy borrowing to reward shareholders with dividend payouts, stock buybacks and acquisitions. Companies have been turning to convertible bonds, which offer a compromise. In 2017, Bayer announced the sale of €1bn worth of bonds convertible into shares of Covestro to cut its stake in the chemical company.

The hybrid securities are also in a sweet spot at the moment, with the Bloomberg Barclays US Convertibles Composite Total Return index soaring to a record last week, after a blistering 12.1% rally to start 2019.

Until recently, BBB rated debt - a group that includes Vodafone - had been at the epicenter of concerns that corporate leverage could set off the next global downturn. This \$2.5trn (R35trn)



Vodafone chief executive officer Nick Read.

portion of the market is composed of companies on the last rung of the investment-grade ladder.

The fear, expressed by the likes of Marathon Asset Management's Bruce Richards and Barclays chief executive officer Jes Staley, was that if downgraded to junk, these so-called "fallen angels" could trigger a liquidity crisis.

When Vodafone announced the Liberty deal last year, it said it would sell around €3bn of convertible securities to help fund it, allowing the company to retain a "solid" investment-grade rating.

Read has since suspended a pledge to keep dividends growing and is also attempting to partner with rivals on phone towers to cut costs as carriers prepare to build out fifth-generation wireless networks.

Credit rating firm Moody's Investors Service last month cut Vodafone's debt to Baa2, two levels above junk, from Baa1 because of the Liberty deal.

Rare sale

A transaction as large as Vodafone's convertible bond issuance is rare for investment banks in the region this year, with volumes of share sales lagging 2018.

Companies and their shareholders in the continent have raised \$5.9bn from stock sales year-to-date, a fraction of the approximately \$21bn worth of stock sold in North America and Asia, according to data compiled by Bloomberg.

Bank of America, BNP Paribas, HSBC, JPMorgan Chase & Co and Morgan Stanley have been selected to work on the transaction, people familiar with the matter said on Monday, asking not to be identified as the details aren't public.

Representatives for Morgan Stanley, Bank of America and JPMorgan Chase and BNP declined to comment on Monday. A representative for HSBC didn't have an immediate comment.

CARTELIZING

## Opec+ for Azerbaijan meet in the midst of increasingly tightened crude oil markets

BAKU

OPEC and non-Opec producers in compliance with an output restriction deal were expected to meet in Baku, the capital of Azerbaijan, yesterday and today amid the highest surge in crude prices this year.

The meeting follows pledges by Saudi Arabia and the UAE to make deeper cuts to rebalance the oil markets. Prices in November plunged dramatically to around 30 per cent of the three-year high of \$86.29 per barrel of the previous month.

Benchmark Brent reached \$67.55 per barrel last Wednesday, its highest level this year, as sentiment turned bullish on the basis of increased tightening in the market.

Supply from Venezuela slumped to only around 1 million barrels per day in February, according to secondary sources cited by Opec, as the country continues to suffer production declines due to ongoing political turmoil.

Opec+, as the alliance undertaking market rebalancing is known, is widely anticipated to extend its production cuts through to the second half of the year. Opec, led by Saudi Arabia and compliant non-Opec producers led by Russia, agreed in 2018 to cut output by 1.2 million bpd for six months starting January.

While the alliance was not specific on the exact terms of the cut, they agreed to convene in Baku before their general meeting mid-April in the Austrian capital of Vienna.

Russia is also expected to reduce its production further over the coming months following criticism that the country was not compliant enough with the agreement.

Moscow trimmed its output by 82,000 bpd to 11.336 million bpd in February, according to data from the Russian Energy Ministry's CDU-TEK unit. Saudi Arabia's

Energy Minister Khalid Al Falih said last week that the alliance was unlikely to reverse the deal to produce less oil than usual.

State oil producer Saudi Aramco will keep allocations for April at 9.8 million bpd as the world's largest exporter looks to keep its supply tight. The UAE also pledged to "exceed" its compliance with the production cut pact with the production-cut deal. UAE Energy Minister Suhail Al Mazrouei in a tweet last week said the country would "continue to deliver voluntary production adjustment" until the markets are rebalanced.

The UAE's output at the end of January, according to secondary sources cited by Opec, was 3.078 million bpd. The convention of the alliance in Azerbaijan also comes against the background of US pressure to force the producers to push for lower prices.

The US President Donald Trump has repeatedly criticised Opec saying the organisation is raising oil prices artificially. He tweeted in February that the alliance should "please relax and take it easy" as oil prices were "getting too high."

Mr Trump has been lobbying for lower prices even as domestic production in the United States has surged to a record high, making the country the top crude producer globally.

Lower oil prices appeal to US voters and consumers, with Mr Trump tweeting that the slump in prices towards the end of 2018 were a "tax cut to America and the world."

The rise in US supply will continue to weigh on the markets with the International Energy Agency saying in its Oil Report 2019 released last week that it would account for 70 per cent of the increase in global production capacity until 2024, contributing an additional 4 million bpd.



**ISIDÍNGO** MONDAY - FRIDAY STARTING 7:30 PM

**I T V**

SATURDAY 16 March

- 5:30 Uwanja wa Mazoezi
- 6:00 HABARI
- 6:40 Kumekucha
- 7:00 Habari
- 8:00 Al Jazeera
- 9:00 Watoto wetu
- 10:00 Mjue Zaidi rpt
- 11:00 Jungu kuu rpt
- 11:30 Usafiri wako
- 12:00 Shamba Shape up
- 12:30 Telenovela rpt: Destiny (Destino)
- 14:45 Igizo rpt: Riziki
- 15:15 Igizo rpt: Elininyo
- 15:45 Igizo rpt: Mizengwe
- 16:00 Igizo rpt: Kimya Milele
- 16:30 Igizo: Mtego rpt
- 17:00 Shamsham za Pwani
- 18:00 Jiji Letu
- 18:15 Mapishi
- 18:30 Igizo: Riziki
- 19:00 Sanaa na wasanii
- 19:30 Jungu Kuu
- 20:00 Habari
- 21:00 Igizo: Kimya Milele
- 21:30 Hawavumi lakini wamo
- 22:30 Isidingo rpt
- 01:00 CNN International

- 10:00 Watoto wetu
- 10:30 Igizo: Hatua
- 10:55 Habari za saa
- 11:00 Kimya Milele
- 11:55 Habari za saa
- 12:00 Al Jazeera
- 12:30 Jungu kuu rpt
- 12:55 Habari za saa
- 13:00 Mjue Zaidi
- 13:55 Habari za saa
- 14:00 Telenovela: Destiny (Destino)
- 14:55 Habari za saa
- 15:00 Meza Huru
- 16:30 Watoto Wetu
- 17:00 The Base
- 18:00 Jiji Letu
- 18:10 Aibu yako rpt
- 18:15 Huduma ya kwanza
- 18:30 Kesho Leo
- 19:00 Afya ya Jamii
- 19:30 Isidingo
- 20:00 Habari
- 21:05 Dakika 45
- 22:00 Telenovela: Destiny (Destino)
- 23:00 Habari
- 23:30 The Base
- 00:30 Al Jazeera
- 02:00 CNN International

- 20:00 Habari
- 21:00 Kipindi maalum: Uongozi
- 21:30 Kipindi Maalum: Serengeti boys Uturuki
- 22:15 Telenovela: Destiny (Destino)
- 23:00 Habari
- 23:30 The Base
- 00:30 CNN International
- WEDNESDAY 20 March
- 5:30 Uwanja wa Mazoezi
- 6:00 HABARI
- 6:40 Kumekucha
- 7:30 HABARI
- 8:00 Kumekucha Michezo
- 8:55 Habari za saa
- 9:00 Kumekucha Kishindo
- 9:30 Isidingo
- 9:55 Habari za saa
- 10:00 Watoto wetu
- 10:30 Shamba shape up
- 10:55 Habari za saa
- 11:00 Korean: The Great Queen Seonduk
- 11:55 Habari za saa
- 12:00 Al Jazeera
- 12:30 Jarida la wanawake rpt
- 12:55 Habari za saa
- 13:00 Dakika 45
- 13:55 Habari za saa
- 14:00 Telenovela rpt: Destiny (Destino)
- 14:55 Habari za saa
- 15:00 Meza Huru
- 16:30 Watoto Wetu
- 17:00 The Base
- 18:00 Jiji Letu
- 18:15 Mapishi rpt
- 18:30 Ijue Sheria
- 19:00 Kipindi Maalum: TFDA
- 19:30 Isidingo
- 20:00 Habari
- 21:00 Aibu Yako! Hata wewe?
- 21:10 Kipindi Maalum: Tanesco
- 21:40 Kesho Leo rpt
- 22:15 Telenovela: Destiny (Destino)
- 23:00 Habari
- 23:30 The Base
- 00:30 Al Jazeera
- 2:00 CNN International

- 10:55 Habari za saa
- 11:00 Igizo: Elininyo
- 11:15 Usafiri wako
- 11:55 Habari za saa
- 12:00 Al Jazeera
- 12:30 Ijue Sheria
- 12:55 Habari za saa
- 13:00 Kipindi Maalum rpt: Uongozi
- 13:55 Habari za saa
- 14:00 Telenovela rpt: Destiny (Destino)
- 14:55 Habari za saa
- 15:00 Meza Huru
- 16:30 Watoto Wetu
- 17:00 The Base
- 18:00 Jiji Letu
- 18:15 Igizo: Riziki
- 9:00 Usafiri wako
- 19:30 Isidingo
- 20:00 Habari
- 21:00 Malumbano ya hoja
- 23:00 Habari
- 23:30 The Base
- 00:30 CNN International
- FRIDAY 22 March
- 5:30 Uwanja wa Mazoezi
- 6:00 HABARI
- 6:40 Kumekucha
- 7:30 HABARI
- 8:00 Kumekucha Michezo
- 8:55 Habari za saa
- 9:00 Kumekucha Kishindo
- 9:30 Isidingo
- 9:55 Habari za saa
- 10:00 Watoto wetu
- 10:30 Hawavumi lakini wamo
- 10:55 Habari za saa
- 11:00 Hawavumi lakini wamo
- 11:20 Usafiri wako
- 11:55 Habari za saa
- 12:00 Al Jazeera
- 12:30 Kipindi Maalum rpt: Tanesco
- 12:55 Habari za saa
- 13:00 Mjue Zaidi rpt
- 13:45 Kipindi Maalum: Serengeti boys Uturuki rpt
- 13:55 Habari za saa
- 14:00 Kipindi Maalum: Serengeti boys Uturuki rpt
- 14:15 Telenovela rpt: Destiny (Destino)
- 14:55 Habari za saa
- 15:00 Meza huru
- 16:30 Watoto wetu
- 17:00 The Base
- 17:30 Ibada ya kiislamu
- 18:00 Jiji Letu
- 18:15 Igizo: Mizengwe
- 18:30 Shamba shape up
- 19:00 Uchumi na biashara
- 19:30 Isidingo
- 20:00 Habari
- 21:05 Kipima joto

- 23:00 Habari
- 23:30 The Base
- 00:30 CNN International
- SATURDAY 23 March
- 5:30 Uwanja wa Mazoezi
- 6:00 HABARI
- 6:40 Kumekucha
- 7:00 Habari
- 8:00 Al Jazeera
- 9:00 Watoto wetu
- 10:00 Mjue Zaidi rpt
- 11:00 Jungu kuu rpt
- 11:30 Usafiri wako
- 12:00 Shamba Shape up
- 12:30 Telenovela rpt: Destiny (Destino)
- 14:45 Igizo rpt: Riziki
- 15:15 Igizo rpt: Elininyo
- 15:45 Igizo rpt: Mizengwe
- 16:00 Igizo rpt: Kimya Milele
- 16:30 Igizo: Mtego rpt
- 17:00 Shamsham za Pwani
- 18:00 Jiji Letu
- 18:15 Mapishi
- 18:30 Igizo: Riziki
- 19:00 Sanaa na wasanii
- 19:30 Jungu Kuu
- 20:00 Habari
- 21:00 Igizo: Kimya Milele
- 21:30 Hawavumi lakini wamo
- 22:30 Isidingo rpt
- 01:00 CNN International

SUNDAY 17 March

- 5:30 Uwanja wa Mazoezi
- 6:00 HABARI
- 6:40 Kumekucha
- 7:00 Habari
- 8:00 Al Jazeera
- 09:00 Watoto Wetu
- 10:00 Sherehe za tuzo za 'I can'
- 16:00 Korean drama: The great queen Seonduk
- 16:45 Mjue zaidi
- 17:30 Kipindi cha kikristo
- 18:00 Jiji Letu
- 18:15 Mapishi
- 18:30 Mizengwe rpt
- 18:45 Matukio ya wiki
- 19:30 Igizo: Mtego
- 20:00 Habari
- 21:05 Mizengwe
- 21:00 Sherehe za tuzo za I can 2
- 00:00 Telenovela rpt: Destiny (Destino)

- 5:30 Uwanja wa Mazoezi
- 6:00 Habari
- 6:40 Kumekucha
- 7:30 HABARI
- 8:00 Kumekucha Michezo
- 8:55 Habari za saa
- 9:00 Kumekucha Kishindo
- 9:30 Isidingo
- 9:55 Habari za saa
- 10:00 Watoto wetu
- 10:30 Hawavumi lakini wamo
- 10:55 Habari za saa
- 11:00 Hawavumi lakini wamo
- 11:15 Igizo: Mtego
- 11:55 Habari za saa
- 12:00 Al Jazeera
- 12:30 Afya ya jamii rpt
- 12:55 Habari za saa
- 13:00 Uchumi na biashara
- 13:30 Kipindi Maalum rpt: TFDA
- 13:55 Habari za saa
- 14:00 Huduma ya kwanza
- 14:15 Telenovela: Destiny (Destino) rpt
- 14:55 Habari za saa
- 15:00 Meza Huru
- 16:30 Watoto wetu
- 17:00 The Base
- 18:00 Jiji Letu
- 18:15 Korean drama rpt: The Great Queen Seonduk
- 19:00 Jarida la wanawake
- 19:30 Isidingo

- 5:30 Uwanja wa Mazoezi
- 6:00 HABARI
- 6:40 Kumekucha
- 7:30 HABARI
- 8:00 Kumekucha Michezo
- 8:55 Habari za saa
- 9:00 Kumekucha Kishindo
- 9:30 Isidingo
- 9:55 Habari za saa
- 10:00 Watoto wetu
- 10:30 Igizo: Elininyo
- THURSDAY 21 March
- 5:30 Uwanja wa Mazoezi
- 6:00 HABARI
- 6:40 Kumekucha
- 7:30 HABARI
- 8:00 Kumekucha Michezo
- 8:55 Habari za saa
- 9:00 Kumekucha Kishindo
- 9:30 Isidingo
- 9:55 Habari za saa
- 10:00 Watoto wetu
- 10:30 Igizo: Elininyo

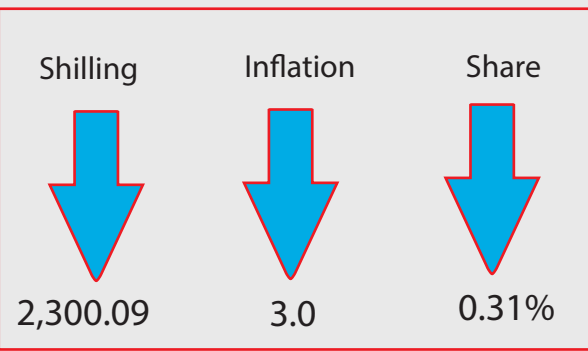
- 14:55 Habari za saa
- 15:00 Meza huru
- 16:30 Watoto wetu
- 17:00 The Base
- 17:30 Ibada ya kiislamu
- 18:00 Jiji Letu
- 18:15 Igizo: Mizengwe
- 18:30 Shamba shape up
- 19:00 Uchumi na biashara
- 19:30 Isidingo
- 20:00 Habari
- 21:05 Kipima joto

- 5:30 Uwanja wa Mazoezi
- 6:00 HABARI
- 6:40 Kumekucha
- 7:00 Habari
- 8:00 Al Jazeera
- 09:00 Watoto Wetu
- 10:00 Isidingo
- 11:45 Aibu Yako
- 11:50 Hawavumi lakini wamo rpt
- 12:50 Bongo Movie rpt: Hard price
- 14:00 Tamasha la Michezo
- 15:00 Mwangaza
- 16:00 Korean drama: The great queen Seonduk
- 16:45 Mjue zaidi
- 17:30 Kipindi cha kikristo
- 18:00 Jiji Letu
- 18:15 Mapishi
- 18:30 Mizengwe rpt
- 18:45 Matukio ya wiki
- 19:30 Igizo: Mtego
- 20:00 Habari
- 21:05 Mizengwe
- 21:00 Bongo Movie: Hard price 2
- 22:00 Telenovela rpt: Destiny (Destino)



Saudi Arabia's Energy Minister Khalid Al Falih.





**Total Market Capitalization**

TZS 19,825.00 bln (USD 8,697.41 mln)

Indices March 15, 2019

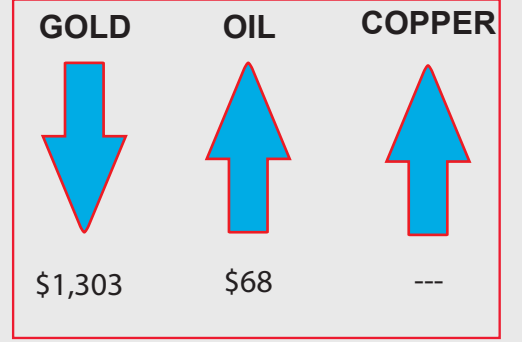
TSI	3,481.50	+0.00
DSEI	2,057.05	-19.29

**AVERAGE PRICES FOR FOOD CROPS TSH/100KG**

Maize	52200.00	Finger Millet	141100.00
Rice	184166.67	Wheat	128666.67
Sorghum	78761.90	Beans	175208.33
Bulrush Millet	80333.33	Round potatoes	73583.33

**Exchange Rates (DSE)**

Currency	Buying	Selling
EUR	2,591.28	2,617.65
USD	2,268.07	2,290.76
KES	22.38	22.56
GBP	2,947.82	2,977.52



**Dar es Salaam Stock Exchange**

Date: Mar 15, 2019

Company	Closing	Prev	Chg (%)
ACA	6,000.00	6,250.00	-4
CRDB	125	125.00	0
DCB	340	340	0
DSE	1,300	1,300	0
EABL	4,560.00	4,680.00	-2.56
JHL	8,680.00	9,550.00	-9.11
KA	125.00	125.00	0
KCB	1,010.00	990.00	2.02
MBP	490.00	490.00	0
MCB	500.00	500.00	0
MKCB	800.00	800.00	0
MUCOB	400.00	400.00	0
NICO	165.00	165.00	0
NMB	2,340.00	2,340.00	0
NMG	1,440.00	1,360.00	5.88
PAL	400.00	400.00	0
SWALA	490.00	490.00	0
SWIS	2,000.00	2,000.00	0
TBL	11,400.00	11,400.00	0
TCC	17,000	17,000.00	0
TCCL	600.00	600.00	0
TICL	385	385.00	0
TOL	660.00	660.00	0
TPCC	2,020.00	2,020.00	0
TTP	120.00	120.00	0
USL	15.00	15.00	0
VODA	800.00	800.00	0
YETU	600.00	600.00	0

**DSE MARKET SUMMARY**

TSI	3,481.50	+0.00
DSEI	2,057.05	-19.29

**TRADING STATS**

Market Cap (bln)	19,825.00
Equity Turnover	15,767,600.00
Total Volume	25,050
Total Deals	26

**TOP MOVERS**

DSE	1,300	10,030
CRDB	125	7,240
NICO	165	6,840

**GAINERS & LOSERS**

Company	Price	Change
JHL	8,680	-9.11%
ACA	6,000	-4.00%
EABL	4,560	-2.56%
KCB	1,010	+2.02%
NMG	1,440	+5.88%

**Interbank Foreign Exchange Market (IFEM)**

Date	Amount Traded (Mn USD)	High	Low	Weighted Average
15/Mar/2019	4.50	2,310.00	2,298.90	2,300.09
14/Mar/2019	4.30	2,310.00	2,298.92	2,300.09
13/Mar/2019	4.60	2,312.65	2,298.94	2,300.14
12/Mar/2019	3.15	2,315.00	2,298.93	2,300.16
11/Mar/2019	3.95	2,313.00	2,298.95	2,300.20
8/Mar/2019	4.50	2,310.15	2,298.98	2,300.23
7/Mar/2019	3.50	2,309.00	2,298.96	2,300.25

**Inter-bank Local Money Markets**

Date	Volume (million-TZS)	High	Low	Weighted Average Rate (WAR)
15/Mar/2019	41,250	6.50	4.50	5.49
14/Mar/2019	31,700	6.50	5.20	5.41
13/Mar/2019	40,100	6.50	4.50	5.58
12/Mar/2019	22,000	6.50	5.00	5.48
11/Mar/2019	36,000	6.50	5.00	5.49

**Tanzania Shilling On Average bases**

The USDTZS traded at 2,340.0000 on Thursday March 14. Historically, the Tanzania Shilling reached an all time high of 2360 in March of 2019 and a record low of 1014.30 in December of 2004.

**Gold rises on softer dollar, global uncertainties**

- \* Gold on track for a second straight weekly gain
- \* Trump-Xi summit will not happen in March - Mnuchin
- \* Lack of clarity on Brexit should support gold - analyst

**LONDON, March 15 (Reuters)** - Gold rose on Friday, recovering from the previous session's sharp fall, as the dollar dipped and mounting concerns about a slowdown in global economic growth buoyed demand for the safe-haven metal.

Spot gold had gained by 0.6 percent to \$1,303.30 per ounce as of 0833 GMT, after shedding about 1 percent the day before. It was on track for a small weekly gain for a second consecutive week.

U.S. gold futures rose 0.6 percent to \$1,302.90 an ounce.

The dollar slipped 0.2 percent against major currencies, and was on track for its biggest weekly loss since early December.

"The dollar has weakened and gold as a safe-haven asset has seen support from Brexit uncertainty. As long as gold can hold the \$1,290 level, it can reach the first level of \$1,302 and then \$1,310," said Ajay Kedia, director at Kedia Commodities in Mumbai.

"The support we are now seeing at \$1,290 shows that as long as there is lack of clarity on the (Brexit) deal, gold should be holding well."

British lawmakers voted on Thursday to seek a delay in Brexit, setting the stage for Prime Minister Theresa May to renew efforts to get her divorce deal approved by the parliament next week.

Providing additional support to bullion were increasing signs of a global economic slowdown, analysts said.

The Bank of Japan on Friday cut its assessment on overseas economies, saying they were showing signs of a slowdown. It also revised down its view on exports and output.

Meanwhile, comments from China's Premier about a slowing economy suggest that one of the world's biggest economies is struggling, which is offering gold a bit of support, said Brian Lan, managing director at dealer GoldSilver Central in Singapore.

In the United States, data released on Thursday underscored growing pressure on the economy. The number of Americans filing applications for unemployment benefits increased more than expected last week while new home sales fell more than expected in January.

"Data from U.S. is not so good. So, weak U.S. data and Brexit are holding gold prices up," Kedia said, adding the prevailing uncertainty around U.S.-China trade was also supporting gold.

A summit to seal a trade deal between U.S. President Donald Trump and Chinese President Xi Jinping will not happen at the end of March as previously discussed because more work is needed in U.S.-China negotiations, Treasury Secretary Steven Mnuchin said on Thursday.

In other precious metals, palladium gained 0.3 percent to \$1,562.58 per ounce, and was on track for about 3 percent weekly gain.

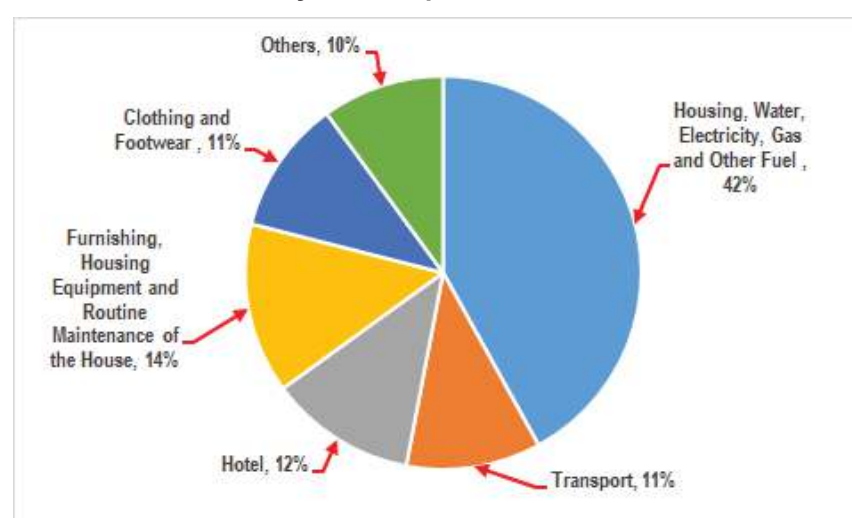
Silver gained 1.2 percent to \$15.36 an ounce, and platinum jumped 1.7 percent to \$832.17.

**All Share Index :15 March 2019**

Africa	Actual	Change	Daily	Weekly	Monthly	Yearly
NSE-All Share	31,143	68.07	-0.22%	-2.45%	-3.25%	-25.74%
FTSE/JSE TOP 40	49,684	199.00	0.40%	0.92%	1.36%	-3.38%
JALSH-All Share	56,040	250.76	0.45%	0.99%	1.41%	-3.55%
Egypt EGX 30	14,991	134.50	-0.89%	0.59%	-1.37%	-13.20%
Casablanca CFG 25	10,979	21.90	-0.20%	-1.15%	-3.88%	-16.88%
NSE All Share	158	2.63	1.69%	1.26%	0.92%	-14.13%
Nairobi 20	2,896	27.23	0.95%	-0.67%	-4.97%	-23.82%
DSEI	2,057	19.29	-0.93%	-1.75%	-4.18%	-14.72%
TUN	6,852	54.08	-0.78%	-3.21%	-3.68%	-1.15%
GGSECI	2,417	2.55	-0.11%	-0.79%	-0.54%	-25.40%
NSX Overall	1,328	10.11	0.77%	-0.80%	-0.84%	-6.89%
Gaborone	7,878	0.00	0.00%	-0.04%	-0.02%	-9.23%
SEMDEX	2,188	2.18	-0.10%	-0.36%	-0.68%	-5.21%
Zimbabwe Index	446	1.42	-0.32%	-5.80%	-11.58%	54.59%

DSEI decreased 2 points or 0.08% to 2076 on Thursday March 14 from 2078 in the previous trading session. Historically, the Tanzania All Share Index DSEI reached an all time high of 3686.97 in January of 2019 and a record low of 1161.30 in December of 2010.

**Inflation 3.0% - January 2019: Top Movers**



**Fluctuation of a Shilling**



**U.S. oil retreats from 2019 high on soaring production**

**LONDON 15 (Reuters)** - U.S. crude futures briefly hit a 2019 high on Friday but later retreated along with benchmark Brent oil as worries about the global economy and robust U.S. production put a brake on prices.

West Texas Intermediate (WTI) crude oil futures were down 3 cents at \$58.58 per barrel at 1100 GMT, having hit their highest so far this year at \$58.95.

Brent crude futures were at \$66.92 per barrel, down 31 cents from their last settlement, and more than \$1 off their 2019 peak of \$68.14 reached on Thursday.

"The market is still torn between economic concerns and high U.S. oil production on one hand and remarkable OPEC+ compliance on the other. The latter is greatly aided by unplanned cuts in production," PVM oil broker Stephen Brennock said.

The Organization of the Petroleum Exporting Countries and its allies including Russia, an alliance known as OPEC+, agreed last year to cut production, partly in response to increased U.S. shale production.

OPEC+ ministers will meet on April 17-18 to decide output policy.

"If OPEC+ decide to extend (cuts) ... we expect that inventories will continue to draw through at least Q3," U.S. investment bank Jefferies said on Friday.

The International Energy Agency said on Friday that the market could show a modest surplus in the first quarter of 2019 before flipping into a deficit in the second quarter by about 0.5 million barrels per day (bpd).

It said a comfortable supply cushion by OPEC could prevent any price rally in case of possible disruptions and that non-OPEC oil output growth led by the United States should ensure demand is met.

Preventing oil from rising further have been concerns that an economic slowdown that has gripped large parts of Asia and Europe will dent growth in fuel demand.

But oil demand has held up well so far.

Crude oil use in China, the world's biggest importer, in the first two months of 2019 rose 6.1 percent from a year earlier to a record 12.68 million bpd, official data showed this week.

Goldman Sachs said growth in global demand for crude in January was "nearly 2.0 million barrels per day, with strength visible in both emerging markets and developed economies".

**Fuel Wef. Wednesday, 6th Mar 2019**

Town	Petrol (TZS/Litre)	Diesel (TZS/Litre)	Kerosene (TZS/Litre)
Dar es Salaam	2,098	2,131	2,096
Arusha	2,191	2,195	2,286
Pwani	2,102	2,135	2,101
Dodoma	2,157	2,189	2,155
Geita	2,263	2,296	2,262
Iringa	2,162	2,195	2,161
Kagera (Bukoba)	2,313	2,346	2,312
Katavi (Mpanda)	2,306	2,339	2,304
Kigoma	2,329	2,362	2,328
Moshi	2,181	2,185	2,276
Lindi	2,141	2,236	2,155
Manyara	2,225	2,229	2,320
Mara	2,276	2,309	2,275
Mbeya	2,205	2,238	2,204
Morogoro	2,123	2,156	2,121
Mtwara	2,127	2,222	2,169
Mwanza	2,248	2,281	2,247
Njombe	2,190	2,223	2,189
Rukwa (S'wanga)	2,271	2,304	2,269
Ruvuma (Songea)	2,213	2,308	2,220
Shinyanga	2,227	2,260	2,225
Singida	2,188	2,221	2,187
Songwe (Vwawa)	2,214	2,247	2,213
Tabora	2,252	2,285	2,251

**Foreign Exchange- Mar 15**

	Actual	Chg	%Chg
EURUSD	1.13241	0.0022	0.20%
GBPUSD	1.32899	0.0051	0.38%
AUDUSD	0.7085	0.0021	0.30%
NZDUSD	0.68418	0.0021	0.30%
USDJPY	111.47	0.2350	-0.21%
USDCNY	6.71285	0.0081	-0.12%
USDCHF	1.00195	0.0018	-0.17%
USDCAD	1.33356	0.0003	0.02%
USDMXN	19.2018	0.1162	-0.60%
USDINR	68.963	0.3970	-0.57%
USDBRL	3.8146	0.0284	-0.74%
USDRUB	64.8426	0.6334	-0.97%
US Dollar	96.55	0.2392	-0.25%
BTCUSD	4,002.87	148	3.84%

**Exchange Rates for 15 / March /2019**

**Currency in 100 Units Spot Buying Spot Selling**

	Spot Buying	Spot Selling
<b>EAST AFRICAN CURRENCIES</b>		
Kenya SHS	2,275.04	2,293.21
Uganda SHS	57.70	61.83
Rwandan Franc	252.44	255.42
Burundi Franc	218.04	219.68
<b>OTHER SELECTED CURRENCIES</b>		
USD	227,731.68	230,009.00
Pound STG	302,382.13	305,520.95
EURO	257,359.58	260,048.18
Canadian \$	170,739.00	172,394.69
Japanese Yen	226,801.80	229,001.39
Swiss Franc	2,040.42	2,060.27
Swedish Kronor	24,429.23	24,665.58
Norweg. Kronor	26,504.78	26,760.48
Danish Kronor	34,500.10	34,839.82
Australian \$	160,550.84	162,202.35
Indian RPS	3,278.46	3,310.20
Pakistan RPS	1,559.81	1,631.27
Zambian Kwacha	18,866.47	19,167.42
Malawian Kwacha	291.35	311.03
Mozambique-MET	3,620.54	3,650.94
Zimbabwe \$	42.62	43.48
SDR	316,772.49	319,940.22
Gold (T/O)	295,691,804.75	298,724,648.77
S. African Rand	15,730.04	15,857.22
UAE Dirham	62,004.92	62,613.04
Singapore \$	167,943.72	169,560.63
Hong Kong \$	29,011.51	29,300.14
Saudi Arabian Rial	60,725.21	61,329.19
Kuwait Dinar	749,980.84	756,907.33
Botswana Pula	21,110.73	21,505.84
Chinese Yuan	33,861.43	34,191.40
Malaysia Ringgit	55,693.74	56,181.97
South Korea Won	200.62	202.27
New Zealand	155,221.92	156,889.14

**World Commodities (\$) 12 March 2019**

Energy	Price	Day	Weekly	Monthly	Yearly
Crude Oil Brent	56.9847	0.46%	0.68%	5.65%	-6.20%
Natural gas	2.767	-0.36%	-4.10%	-7.41%	-0.72%
Gasoline	1.8222	-0.28%	3.18%	24.47%	-3.32%
Heating oil	1.996	-0.03%	-0.98%	2.98%	6.55%
Ethanol	1.2939	0.08%	-3.08%	-3.51%	-14.99%
Naphtha	524.71	1.04%	1.05%	8.95%	-5.54%
Propane	0.69	0.78%	1.58%	7.14%	-11.96%
Uranium					





Abdul Aziz, survivor of mosque shooting speaks to Associated Press during an interview in Christchurch, New Zealand on Saturday. (AP)

## Man who stood up to NZ mosque gunman probably saved lives

CHRISTCHURCH, New Zealand

WHEN the gunman advanced toward the mosque, killing those in his path, Abdul Aziz didn't hide. Instead, he picked up the first thing he could find, a credit card machine, and ran outside screaming "Come here!"

Aziz, 48, is being hailed as a hero for preventing more deaths during Friday prayers at the Linwood mosque in Christchurch after leading the gunman in a cat-and-mouse chase before scaring him into speeding away in his car.

But Aziz, whose four sons and dozens of others remained in the mosque while he faced off with the gunman, said he thinks it's what anyone would have done.

The gunman killed 50 people after attacking two mosques in the deadliest mass shooting in New Zealand's modern history.

The gunman is believed to have killed at least 41 people at the Al Noor mosque before driving about 5 kilometers across town and attacking the Linwood mosque, where he killed seven more people. One person died later in a hospital, and police announced yesterday that a 50th body had been found.

White supremacist Brenton Tarrant, 28, has been charged with one count of murder in the slayings and a judge said Saturday that it was reasonable to assume more charges would follow.

Latef Alabi, the Linwood mosque's acting imam, said the death toll would have been far higher at the Linwood mosque if it wasn't for Aziz.

Alabi said he heard a voice outside the mosque at about 1:55 pm and stopped the prayer he was leading and peeked out the window. He saw a guy in black military-style gear and a helmet holding a large gun, and assumed it was a police officer. Then he saw two bodies and heard the gunman yelling obscenities.

"I realized this is something else. This is a killer," he said.

He yelled at the congregation of more than 80 to get down. They hesitated. A shot rang out, a window shat-

tered and a body fell, and people began to realize it was for real.

"Then this brother came over. He went after him, and he managed to overpower him, and that's how we were saved," Alabi said, referring to Aziz. "Otherwise, if he managed to come into the mosque, then we would all probably be gone."

Aziz said as he ran outside screaming, he was hoping to distract the attacker. He said the gunman ran back to his car to get another gun, and Aziz hurled the credit card machine at him.

He said he could hear his two youngest sons, aged 11 and 5, urging him to come back inside.

The gunman returned, firing. Aziz said he ran, weaving through cars parked in the driveway, which prevented the gunman from getting a clean shot. Then Aziz spotted a gun the gunman had abandoned and picked it up, pointed it and squeezed the trigger. It was empty.

He said the gunman ran back to the car for a second time, likely to grab yet another weapon.

"He gets into his car and I just got the gun and threw it on his window like an arrow and blasted his window," he said.

The windshield shattered: "That's why he got scared."

He said the gunman was cursing at him, yelling that he was going to kill them all. But he drove away and Aziz said he chased the car down the street to a red light, before it made a U-turn and sped away. Online videos indicate police officers managed to force the car from the road and drag out the suspect soon after.

Originally from Kabul, Afghanistan, Aziz said he left as a refugee when he was a boy and lived for more than 25 years in Australia before moving to New Zealand a couple of years ago.

"I've been to a lot of countries and this is one of the beautiful ones," he said. And, he always thought, a peaceful one as well.

Aziz said he didn't feel fear or much of anything when facing the gunman. It was like he was on autopilot. And he believes that God, that Allah, didn't think it was his time to die. **Agencies**

## May warns lawmakers: Back my deal or face long Brexit delay

LONDON

PRIME Minister Theresa May's warned lawmakers that unless they approved her Brexit divorce deal after two crushing defeats, Britain's exit from the European Union could face a long delay and could involve taking part in European parliament elections.

After two-and-a-half years of tortuous divorce negotiations with the EU, the final outcome is still uncertain with options including a long delay, exiting with May's deal, a disorderly exit without a deal or even another referendum.

May (pictured) issued Brexit supporters an ultimatum: ratify her deal by a European Council summit on March 21 or face a delay to Brexit way beyond June 30 that would open up the possibility that the divorce could



be ultimately thwarted.

The prime minister bluntly warned that Britain will be forced to take part in European parliamentary elections expected to place at the end of May if there is a longer extension to Brexit talks.

"If the proposal were to go back to square one and negotiate a new deal,

that would mean a much longer extension - almost certainly requiring the United Kingdom to participate in the European Parliament elections in May," she said in an article in the Sunday Telegraph.

"The idea of the British people going to the polls to elect MEPs three years after voting to leave the EU hardly bears thinking about. There could be no more potent symbol of parliament's collective political failure."

The Sunday Times said May will warn Brexit supporters that unless they support her deal they will face a "Hotel California Brexit" where you can check out, but never leave.

EU leaders will consider pressing Britain to delay Brexit by at least a year to find a way out of the domestic maelstrom, though there is shock and growing impatience at the political chaos in London. **Agencies**

## Cyclone Idai hits Mozambique, Malawi, Zimbabwe, killing 150

HARARE

MOZAMBIQUE, Zimbabwe and Malawi have been hit by a vicious cyclone that has killed nearly 150 people, left hundreds more missing and stranded tens of thousands who are cut off from roads and telephones in mainly poor, rural areas.

Cyclone Idai has affected more than 1.5 million people in the three southern African countries, according to the UN and government officials.

Hardest hit is Mozambique's central port city of Beira where the airport is closed, electricity is out and many homes have been destroyed.

The storm hit Beira late Thursday and moved westward into Zimbabwe and Malawi, affecting thousands more, particularly in eastern areas bordering Mozambique.

Homes, schools, businesses, hospitals and police stations have been destroyed by the cyclone. Thousands were marooned by the heavy flooding and, only caring for their lives, abandoned their possessions to seek safety on higher ground.

UN agencies and the Red Cross are helping with rescue efforts that include delivering food supplies and medicines by helicopter in the impoverished southern African countries.

Mozambique's President Filipe Nyusi said the damage is "very worrisome" and said that the flooding made it difficult for aircraft to land and carry out rescue operations, according to Mozambique's state radio.

In Zimbabwe, 31 people have died from the floods so far, according to the government. The deaths are mainly in Zimbabwe's Chimanimani, a mountainous area along the eastern border with Mozambique that is popular with tourists. No tourist deaths were recorded, said government spokesman Nick Mangwana.



In this March 15, 2019 photo, rain, believed to be the beginning of Tropical cyclone Idai coming from central Mozambique, falls in the flooded districts of Chikwawa and Nsanje in southern Malawi. (AFP)

gwana.

Roads and bridges were swept away, slowing rescue efforts by the military, government agencies and non-governmental organizations, he said.

The dead included two school students who were among dozens of children trapped in a dormitory after rocks fell from a nearby mountain, said Mangwana.

Zimbabwe's military is trying to rescue the 197 students at the school, although unsafe conditions are forcing the soldiers to use ground efforts rather than attempt an air rescue, the government's ministry of information said later.

Zimbabwe state television station, ZBC, reported that 150 people are miss-

ing.

"We are receiving tragic reports of some people being swept away. We urge patience as rescue is on its way," Zimbabwe's information ministry said in a tweet, although power cuts and communications breakdown in affected areas means the warning might reach just a few.

In Malawi, people "are now facing a second threat of flash floods" following the cyclone, said the International Federation of Red Cross and Red Crescent Societies on Twitter.

South Africa's military has sent in aircraft and 10 medical personnel to help in Mozambique and Malawi, it said in a statement Saturday. **Agencies**

## Senior Russian diplomat confirms meeting with US special envoy for Venezuela

MOSCOW

Russian Deputy Foreign Minister Sergey Ryabkov told TASS yesterday he is due to hold a meeting with US Special Representative for Venezuela Elliott Abrams on March 19 in Rome.

"The talks will take place on March 19. This is a scheduled contact, this is not a spontaneous meeting," the high-ranking diplomat said.

"We will warn the United States against military intervention and other forms of illegal influence against the legitimate authorities in Caracas," Ryabkov said. "We will certainly explain why it is necessary to make efforts for launching inter-Venezuelan dialogue."

Earlier, the US State Department announced that Abrams would meet with Ryabkov to "discuss the deteriorating situation in Venezuela." **Agencies**

## China's foreign investment law to help improve business environment, experts say

BEIJING

CHINA'S newly passed foreign investment law will benefit foreign investors and companies, and will help improve the Asian country's business environment, experts said.

China's national legislature on Friday passed the foreign investment law at the closing meeting of its annual session. The law will

become effective on Jan. 1, 2020.

Beijing will introduce a series of regulations and documents in accordance with the foreign investment law to better protect the legitimate rights and interests of foreign investors, Chinese Premier Li Keqiang told a press conference after the conclusion of the legislative session.

The new law clearly bodes well for foreign investors, especially in

terms of market access and equal treatment, said Mario Ohoven, president of the German Association for Small and Medium-sized Businesses.

The law will help create much better conditions for foreign investors and help them plan long-term returns on investments in China, Ohoven told Xinhua.

"The new law promises more security for foreign companies

investing in China," Ohoven said, while urging German companies to take advantage of the new opportunities for cooperating with Chinese partners.

Similarly, Sudheendra Kulkarni, an Indian expert on China, said the law should be welcomed by all since it shows Beijing's commitment to continuing with its policy of reform and opening-up

with greater vigor.

At a time when protectionist sentiments are increasing, China's new law will reassure foreign investors, foster fair competition and create a transparent business environment for foreign firms, said Kulkarni, former chairman of Observer Research Foundation Mumbai, an Indian think tank.

China is making changes to strengthen foreign investment regulations, said Hans Hen-

drischke, a professor of Chinese business and management at the University of Sydney Business School. Hendrichske said the Chinese government's approach shows that it has been listening to the concerns raised by business sector representatives, and is willing to introduce regulatory changes to improve the country's business environment.

"It's a very important piece of

## China to host World Environment Day in June

NAIROBI

CHINA will be the global host of the World Environment Day which will take place on June 5 with the main event being held in Hangzhou, capital city of Zhejiang Province, officials said on Friday.

Chinese delegation and UN Environment Programme (UNEP) made the announcement on the sidelines of the UN Environment Assembly in Nairobi.

"China will be a great global host of 2019's World Environment Day celebrations. The country has demonstrated tremendous leadership on tackling air pollution domestically.

It can now help spur the world to greater action," said Joyce Msuya, acting executive director of UNEP. This year's World Environment Day, titled "air pollution", seeks to rally governments, industries and communities toward the support for policies, legislations and innovations that can boost air quality.

Msuya acknowledged that air pollution is a global challenge but hailed China's bold actions to contain it amid rapid industrial progress.

"China will now be leading the push and stimulating global action to save millions of lives," said Msuya.

A report launched during the UN Environment Assembly revealed that China's capital Beijing has made sound progress in reduction of air pollution in the last two decades.

The report, titled "Review of 20 Years' Air Pollution Control in Beijing," said the city has leveraged on clean technologies, strong regulatory tools and public awareness to boost air quality. **Xinhua**

## DR Congo reports protests by ruling party activists after senatorial election

KINSHASA

ACTIVISTS of the ruling party UDPS took to the streets in several provinces in the Democratic Republic of Congo (DRC) on Saturday as they deemed the results of the senatorial election held on Friday corrupt.

The activists who demonstrated violently in several provinces of the country, particularly in the city of Kinshasa and in the electoral stronghold of President Felix Tshisekedi in central DRC, protested against the results of the election that were in favor of the former president Joseph Kabila.

In these elections, no senator was elected from the UDPS in most of the provincial assemblies of the country, including that of the city of Kinshasa.

On early Saturday, some activists headed into the building housing the parliament to attack their deputies and officials of the Common Front for Congo (FCC) led by former president Joseph Kabila, whom they accuse of bribing MPs to vote in favor of his coalition. **Xinhua**

the existence of their Cathedral mosque which would unite all believers under one dome has come true only in the Russian Crimea and the construction of it is on its final stages.

In the Peninsula Russia is a sole financial which is implementing the restoration of the Big Khan Mosque which was in the brink of collapsing.

Last year, Crimea registered the highest number of foreign tourist some from German who visited the Peninsula, Alexei Chernyak who is a member of local tourism committee said many people are visiting Crimea.

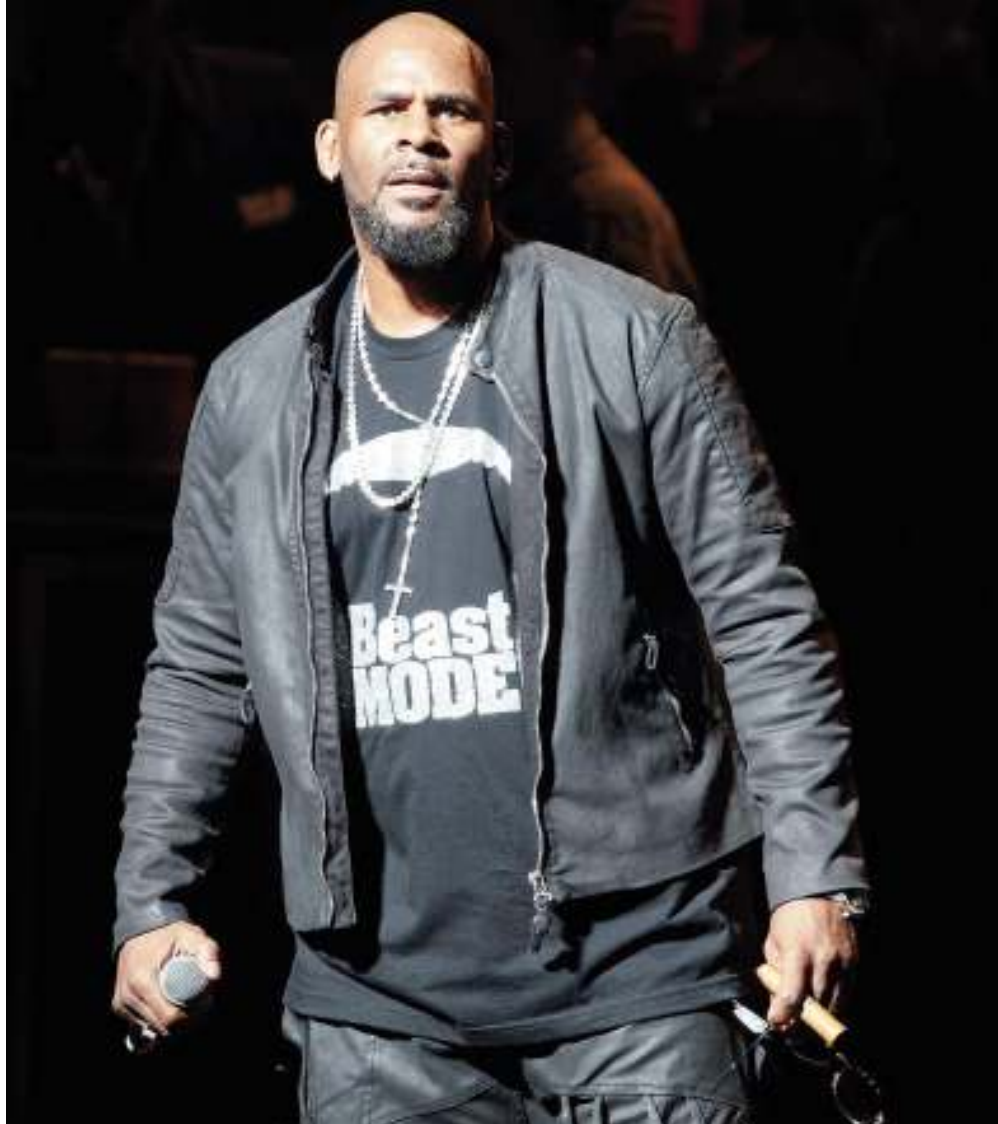
This year the number of Russian tourist visiting Crimea is expected to increase as ten cities in the Peninsula has been listed as a must visit by Russians. **Agencies**

**Xinhua**



The Guardian

## SPORT



R. Kelly

## R. Kelly case poses challenge: Separating artist from anthem

DETROIT

WHEN the recordings of the basic track arrived in Detroit from Chicago, Paul Riser Sr. knew it was time to get to work. But the orchestral arranger also knew he had something special to work with.

"It hit me the same way like everyone else in the world: The lyrics are so simple, the melody is so clear, the chord pattern is wonderful," said Riser, a Motown Records alum who wrote the orchestra parts and directed the strings and woodwind musicians for "I Believe I Can Fly." That song came from his heart: That's the other side of R. Kelly.

The dilemma of separating the sides of Kelly, who faces 10 counts of aggravated sexual abuse, now confronts Riser and millions of others who listen to or perform the singer's music. It's perhaps most acute when it comes to the Grammy-winning ballad that's made its way into movies such as "Space Jam," and been performed in countless reality shows, church services, as well as school concerts and graduation ceremonies. Children are even singing it bilingually.

Kelly released his first solo album, "12 Play," in 1993. It contained such popular sex-themed songs as "Your Body's Callin'" and "Bump N' Grind." But it was the anthem "I Believe I Can Fly" that made the singer from Chicago's South Side popular beyond R&B music.

The 52-year-old Kelly has faced sex-related accusations before – he was acquitted of child pornography charges in 2008. But his current case comes in the midst of the #MeToo era, which gained momentum in 2017 amid sexual misconduct allegations against Hollywood studio boss Harvey Weinstein and other powerful men inside and outside of entertainment.

Before his arrest last month on the latest charges, Kelly's reputation and his music were already taking hits, particularly after the release of a BBC documentary about him last year and the multipart Lifetime documentary "Surviving R. Kelly," which aired in January. A social media campaign under the #MuteRKelly hashtag pushed fans to boycott his music and concerts. Music-streaming services stopped promoting his songs.

Some performers and listeners are finding it difficult, though, to dismiss the standout cut that vaulted him into the mainstream.

Released in 1996, the stirring pop standard "I Believe I Can Fly" spent six weeks at No. 1 on the Hot R&B/Hip-Hop Songs chart and peaked at No. 2 on the all-genre Billboard Hot 100. It's been streamed on-demand more than 100 million times. In the wake of the Lifetime documentary, Billboard reported Jan. 18 that the song debuted at No. 16 on R&B Digital Song Sales with 2,000 copies sold – the tune's highest sales week in nearly three years.

Riser, the Motown alum who worked with Kelly for about a dozen years before meeting him in person at a Detroit show, said he's

"troubled" by the allegations and believes Kelly's accusers. Yet he can't so easily cast off "a song we all wish we could write."

"We have to separate that – separate the man and his humanity and his faults and failures... from his genius," said Riser, whose credits also include co-writing Jimmy Ruffin's Motown gem "What Becomes of the Brokenhearted" and arranging music and conducting the orchestra on Diana Ross' recording of "Reach Out and Touch (Somebody's Hand)."

Kelly is free on bail but faces canceled tours and once-eager venues unwilling to book him. He's also been dropped by his record label, Universal Music Publishing Group.

James Walker Jr., an Atlanta-based entertainment attorney who has represented Rick James, Aretha Franklin and others, said Kelly has compromised his own classic.

"The song will honestly take a hit now," said Walker, who adds that he declined a request to represent Kelly on publishing. "The financial windfall, as well as just the spiritual, communal and holistic windfall is all going to decline now because of what he has done in his personal life."

The latest allegations against Kelly date back as far as 1998 and span more than a decade. The singer has denied wrongdoing and pleaded not guilty.

Music therapist and teacher Serge El Helou said he didn't know about that part of Kelly's history a few years ago when translating the chorus of "I Believe I Can Fly" into Arabic and bringing it to elementary school students he teaches as part of an after-school Arab arts program in Philadelphia run by the nonprofit Al-Bustan Seeds of Culture.

He found the song helps children understand Arabic and offers an uplifting message.

Despite the allegations against Kelly, he said he continues to use the anthem as a teaching tool.

"This year, we added some motions," he said. "They're singing the song, doing the gesture of flying. They lift their hands – it's very moving. I'm going to use the song because it's very inspiring and it's really working in the classroom."

One of Kelly's collaborators is also seeing his reputation and music dissected after the airing of a recent documentary about sexual abuse allegations against him: late pop star Michael Jackson, for whom Kelly wrote the hit "You Are Not Alone." Fans of Jackson are also grappling with separating the singer from his musical legacy.

For Riser, "I Believe I Can Fly" has a life beyond its creator, who he says found inspiration with the tune but is now "lost" and "too much in denial."

"It's just something that everybody can relate to – to know that there's always something better tomorrow," Riser said. "It gives hope."

AP



Mercedes' Valtteri Bottas holds the winners trophy after winning the Formula One F1 Australian Grand Prix at the Albert Park Grand Prix Circuit in Melbourne yesterday. (Reuters)

## Bottas beats Mercedes teammate Hamilton to win Australian GP

MELBOURNE, Australia

VALTTERI Bottas has rediscovered his joy of driving and it has had immediate success as he led Mercedes teammate Lewis Hamilton in a 1-2 finish at the season-opening Australian Grand Prix.

Mercedes was a hot favorite to win in Melbourne after dominating every practice session and qualifying on the first weekend of the season. It was just the finishing order – and the gap of more than 20 seconds – on Sunday that was a surprise. He also picked up the bonus point for the fastest lap, which has been reintroduced to F1 for the first time in six decades, to collect 26 championship points.

"It was definitely my best race ever. It felt so good," Bottas said. "Truly enjoyed it. It wouldn't be possible without my amazing car and the team we have."

The quickest lap was a welcome bonus. "Definitely, it's a new rule for this year. I had really strong pace, I wanted to go for that in the end."

Bottas, whose best finish in six previous years in Australia was a third in 2017, was the faithful No. 2 at Mercedes last season, when a combination of mechanical problems and team instructions meant he didn't win a GP in a season when Hamilton dominated and collected his fifth world drivers' championship.

Hamilton, who won 11 of the 21 GP races in 2018, said it was a good weekend for Mercedes, which arrived in Australia expecting Ferrari to have the fastest cars.

"I have to be happy for everyone. Valtteri drove an

incredible race today," Hamilton said. "Really deserved it."

Bottas consciously took time out over the winter to let his hair down and have some fun, hoping it would inspire a better return in F1 after he drifted to fifth place in the driver standings. He did a bit of rally driving, and said he relaxed over a few beers.

It must have been a good recipe.

The 29-year-old Finn held the lap record temporarily at the Albert Park circuit until there were just seconds remaining in qualifying, when Hamilton edged him for the mark and for No. 1 spot on the grid.

But Bottas made up for that when he surged to the lead at the first corner and essentially led for the remainder of the 58-lap race to capture his fourth GP victory and his first since Abu Dhabi in 2017.

Max Verstappen was closing in on Hamilton toward the end but the Red Bull driver had to settle for third.

Two-time defending champion Sebastian Vettel started from third on the grid but was overtaken on the outside by Verstappen on the 30th lap and finished fourth, one spot ahead of Ferrari teammate Charles Leclerc. Kevin Magnussen was sixth for Haas, Nico Hulkenberg placed seventh for Renault and 2007 world

champion Kimi Raikkonen was eighth in first drive for Alfa Romeo Racing since leaving Ferrari.

"I had to beat Seb to get onto the podium, which is not easy around here," Verstappen said. "Happy to pull that move off – then challenging for second."

"To start the season on the podium, challenging the Mercedes in front of me, it's a really good start to the season."

Hamilton, who started from No. 1 on the grid for the sixth successive year and eighth-time overall in Melbourne, again had to settle for second. Only once in eight years as the fastest qualifier won the Australian GP.

Three drivers failed to finish, with local hope Daniel Ricciardo getting into trouble moments after leaving the grid when he strayed onto the grass as he tried to overtake going to the first corner and losing the front wing of his new Renault.

Robert Kubica was the last of 17 drivers who finished, but was content to get his first drive back in F1 since 2010 over and done with. He missed eight seasons because of a serious right hand injury sustained in a rallying crash but is back with Williams in 2019.

AP

## Jackson, Booker lift Suns over Pelicans in OT, 138-136



Phoenix Suns guard Devin Booker (1) is blocked by New Orleans Pelicans guard Kenrich Williams (34) during the first half of an NBA basketball game in New Orleans, Saturday, March 16, 2019. (AP Photo)

NEW ORLEANS

AS Josh Jackson's tying 3-pointer fell through the hoop in the dying seconds of overtime, Pelicans coach Alvin Gentry rushed to call a timeout his team didn't have.

Officials had no choice but to assess

New Orleans a technical foul that put Suns star Devin Booker on the free throw line with 1.1 seconds left.

Booker calmly hit the free throw to cap his 40-point, 13-assist performance and put the Suns up for good in a 138-136 victory on Saturday night.

Officials had no choice but to assess

you never know what can happen," Booker said. "We came into the locker room – we were looking around and we still don't know what happened, but we'll take the win for sure."

Gentry was quick to accept blame for calling the timeout that drew the technical foul.

"I thought we had one left," Gentry said. "We didn't have one left. That was all on me. I'll take the hit for that one."

Jackson, who had 19 points, said he figured Booker would draw multiple defenders when the Suns were setting up for a tying 3-pointer in the final few seconds. "So I just tried to get as far away from him as I possibly could. And sure enough, he drew two defenders, kicked the ball out and I just stepped up and shot it."

Jackson also scored the game's final point on a free throw after he was fouled on an inbound pass with less than a second on the clock, capping a game that Suns coach Igor Kokoskov said was unlike any he'd experienced.

"I live and learn," Kokoskov said. "We will remember this game even better because it was a unique and different game that we won."

Elfrid Payton had 16 points, 16 assists and 13 rebounds in his fourth straight triple-double – all coming in the midst of New Orleans' six-game losing streak.

Julius Randle had 21 points and 11 rebounds, but missed what turned out to be a pivotal free throw with 12 seconds left in overtime.

New Orleans called its final timeout, leading 136-133, after rebounding Booker's missed 3-point attempt with 7 seconds to go. But when play resumed, Payton was whistled for a 5-second violation while trying to inbound the ball.

Anthony Davis, who scored the game's first points on an alley-oop dunk, had 15 points, 11 rebounds, three steals and a block in 22 minutes for New Orleans. The Pelicans trailed 80-75 when Davis left the game for good with 5:15 left in the third quarter, in line with his scaled-back playing time since his trade request in late January.

Kelly Oubre Jr. scored 32 points for Phoenix, which has won five of its past eight games.

AP



## Zidane: I will count on all my Real players

MADRID

RETURNING Real Madrid coach Zinedine Zidane confirmed his faith in his team's "old guard" after the recalled Isco and Gareth Bale scored in Saturday afternoon's 2-0 La Liga win over Celta.

Reappointed on Monday after leaving last year, Zidane immediately undid the decisions of predecessors Julen Lopetegui and Santiago Solari by reinstating the sidelined Keylor Navas, Marcelo, Isco, Marco Asensio and Gareth Bale in his XI.

The first half was even against a Celta side battling against relegation, but Madrid upped the tempo after the break and it was significant that Isco and Bale – both out of the team recently under Solari – found the net.

Zidane told his postmatch news conference at the Bernabeu that he was not ready to write off players who had contributed to the club's success, including three Champions League victories during his previous spell in charge.

"Nobody here, or anywhere, can take away what these players have done here," Zidane said. "I won't get into what the previous coaches did, but I know the players they are, they have shown it before here. I am going to count on them. They showed that today, those who had played less – Keylor, Marcelo, Isco, Marco – all of them. I am going to count on all 25 players in the squad."

Madrid could have found themselves behind with Navas saving from Celta's Maxi Gomez in the first half, as some of the defensive issues shown throughout the season so far popped up again. But Isco and Bale struck in the second half to secure the points.

"We got a good result in the end, what we were looking for, an important result," Zidane said. "We didn't start the game well, that is normal, we needed to have patience. We were getting on top at the end of the first half, and much better in the second half. So I am happy."

Zidane suggested that he would

use the remaining 10 La Liga games this season to give playing time to all players in his squad – with Madrid still nine points behind Barcelona ahead of the leaders' trip to Real Betis on Sunday evening.

"Today Keylor played, and Thibaut [Courtois] will play too," he said. "This will always come up here, but Madrid need two, three, four great goalkeepers. So the coach always has the problem. I will count on both until the end of the season, then we will see."

"We will have changes in the summer, but I cannot say anything more. I will not be here for each of the 10 games thinking 'he played well so they stay' or 'he played badly so he must go'. We are not [picking teams] on the playground here."

Meanwhile, Navas led the chorus of Madrid players hailing the return of Zidane, saying that "happiness" had returned to the club.

"Happiness has returned to the dressing room and that's the most important thing," Navas told reporters. "The past is the past, the group is working well. I don't know if we needed a change or not but the club thought it was necessary."

"Zidane has spoken to each one of individually and now we need to be professionals and work hard."

Real defender Alvaro Odriozola also spoke of a change in atmosphere with the return of Zidane.

"We are all very excited, we have renewed hope after that tragic week," said Odriozola. "We have to look to the future, end this season with honour and try to win the remaining 10 games. We have to stay focused on competing and not thinking about who is playing or who isn't. Instead, we all need to give 100 percent."

Midfielder Dani Ceballos added: "It looks like us changing our coach worked. We have recovered some sensations we had lost and we have got the three points. Now our objective is to win all the games left and finish the season as well as possible."

(AGENCIES)

## Happiness is back for Real with Zidane return, says Navas

MADRID

AFTER a topsy-turvy campaign and a "tragic" week which saw their hopes of any silverware disappear, Real Madrid were all smiles again at the Bernabeu after Zinedine Zidane's return as coach was celebrated with a 2-0 victory over Celta Vigo on Saturday.

"Happiness has returned to the dressing room and that's the most important thing," Real goalkeeper Keylor Navas told reporters.

"The past is the past, the group is working well. I don't know if we needed a change or not but the club thought it was necessary."

"Zidane has spoken to each one of individually and now we need to be professionals and work hard."

Isco gave Real a deserved lead in the second half in the Madrid sunshine and Gareth Bale further raised spirits by sealing victory later in the game.

Along with Isco and defender Mar-

celo, the Costa Rican Navas was one of the main beneficiaries of Zidane's return 10 months after the Frenchman had walked out on the club having won an unprecedented three consecutive Champions League crowns.

Navas, Real's number one in each of those triumphs, had been relegated to second choice with the signing of Thibaut Courtois and had only made three league starts before getting the nod ahead of the Belgian against Celta.

"I had not played for a very long time so I'm happy, we'll see what happens in the future," Navas added.

"The most important thing is I worked very hard to get an opportunity and today I got one."

Real defender Alvaro Odriozola also spoke of a change in atmosphere with the return of Zidane, who is Real's third coach Real of the season after the sacking of Julen Lopetegui in October and Santiago Solari last Monday.

REUTERS

## Pep Guardiola baffled by lack of VAR in Man City's FA Cup win

SWANSEA, Wales

MANCHESTER City manager Pep Guardiola said he could not understand why Video Assistant Referee (VAR) technology was not used at Swansea City after controversial decisions had aided his side's 3-2 FA Cup quarter-final win on Saturday.

City came back from two goals down at the Liberty Stadium to book a semi-final spot for the second time in three seasons and keep alive their hopes of an unprecedented 'quadruple' in English football.

Yet Championship side Swansea were left aggrieved at the awarding of two late goals to City which almost certainly would not have stood if VAR had been in operation.

First, with 12 minutes left, City were awarded a penalty even though Swansea felt Cameron Carter-Vickers had won the ball in the area rather than fouling Raheem Sterling.

Agüero's spot kick then went in via the post and goalkeeper Kristoffer Nordfeldt's feet.

In the 88th minute, there was further controversy as Agüero was in an offside position when heading home the winner.

Yet there was no VAR to turn to for a review, with the English footballing authorities having ruled that only Cup matches at Premier League grounds would have the video technology available. Guardiola, a keen supporter of VAR, does not agree with this policy.

"I'm sorry it was offside," Guardiola said. "I don't understand why VAR is not used in this competition at this stage. Hopefully, next season this won't happen."

"The penalty was really lucky but you need it, especially when you're in four competitions."

Guardiola, though, was full of praise for the character of his side, who came from two goals down to win a game for the first time in all competitions since he took charge of the club.

"We spoke at halftime that we need one goal and after we score one goal, the rest will be easier," Guardiola added.

REUTERS

# Dreaming of Messi and Ronaldo, Beckham looks for Miami signings

MIAMI, Florida

DAVID Beckham has less than a year before his new Major League Soccer team, Inter Miami, takes the field and is finally turning his focus to bringing in players with Lionel Messi and Cristiano Ronaldo on his mind.

When Beckham announced he would create an MLS franchise in Miami, five years ago, there was speculation that he would look to entice some of the biggest names in the game with talk of Messi or Ronaldo possibly ending their careers in Florida.

But, although Juventus forward Ronaldo is 34 and Barcelona's Messi will be 32 in June, former Manchester United and Real Madrid midfielder Beckham knows it will be tough to get them to move – even if he has not given up on the prospect.

"Everyone has their wish list – everyone does! But if you look at the way Leo and Cristiano are still playing, even at what you might think is the later stage of their careers, I don't see it ending for them," he told a small group of reporters.

"They're playing at such a high level that it's hard to see them leaving the clubs they are at. But we will see. You never know what can happen in football."

Beckham, who played for MLS side LA Galaxy later in his career, and his small staff are beginning the process of identifying players and seeking to bring them in for the 2020 season.

"As an organisation, as a club, we are starting to look at players, and possibilities, at what is possible. We've got a great team here and we'll start piecing the things together. But we have to do that quick because it's only a year away," he said.

Beckham's contacts in the game will surely help him attract talent and he also needs to find a manager and coaching staff for his club.

Among those the 43-year-old former England captain has turned to for advice about his new role as an owner is former



David Beckham

Manchester United chief executive David Gill. "I've been speaking to people over that time. People like David Gill, who is someone who has a huge amount of experience at Manchester United, asking him about the job he did there," he said.

"But there are also other clubs and football people I've been around over my career and been able to have and gain experience from. I also have some great partners here in Miami, who understand the U.S market and the MLS.

"It's a different world from the European leagues but it's catching up really quickly and the excitement is there."

### SALFORD CONNECTION

As well as getting his club off the ground, including negotiating a deal for a training complex and stadium in Fort Lauderdale, Beckham has also joined his fellow 'Class of '92' United alumni including Ryan Giggs

and Gary Neville, in taking a ten percent ownership stake in National League (fifth tier) English club Salford City.

The former midfielder says it is possible that the two clubs will co-operate, with academy and player development two areas that could see joint work.

"Who knows? With Salford the hard work has been done over the last few years, with bringing the club up to the level they've got to now. The lads have done such a great job and for myself to be part of that now is great," he said.

"There could be a crossover. The academy system is such an important part of it. Everybody in Europe knows how important that system is."

"To have an academy system that utilises the talent that runs through Miami is such important part, not just of our organisation but the entire MLS and the future of the sport in general."

Meanwhile, David Beckham has hailed Manchester United caretaker manager Ole Gunnar Solskjaer for his transformation of the club and says it is clear that the team's supporters want him to become the permanent coach.

Solskjaer took over from the sacked Jose Mourinho in December and has led the club into the quarter-finals of the Champions League. His overall record is 14 wins from 18 games ahead of Saturday's FA Cup quarter-final against Wolverhampton Wanderers.

"He's just brought the players together – and the players have responded in the right way, the way the fans had hoped."

"It's just nice to see Ole do so well," Beckham told a small group of reporters.

United initially appointed Solskjaer while they began a search for a new full-time boss but his results and the team's massively improved performances have put him in pole position for the job.

"It's not down to me to decide," said Beckham. "But look at the fans. They've loved all the time he has been the manager so far. They want that to continue."

Beckham played with Solskjaer under Alex Ferguson during some of United's most successful years and has no doubt his links to the club's past have been crucial. "Ole has just come in. He gains that respect from the players because he had done it. He'd been there on the biggest stage and won, he's been successful," the former England captain said.

"As a manager he's done it in a mature way, a way that is respected by not just younger people but older ones. Having the support of The Boss (Ferguson) has also helped him and given him confidence. When you get results like he's had, that's great."

"To see someone that knows the club, that understands the club, come in and do as well as he has done has been great... what he's done, makes us as ex-team mates very proud. It's exciting," he added.

REUTERS

## Solskjaer must address Man United's loss of momentum

WOLVERHAMPTON, England

OLE Gunnar Solskjaer has earned all the praise he has received during his three months as Manchester United's caretaker manager and he has put himself in pole position to land the job on a full-time basis, but as his team were knocked out of the FA Cup by Wolves at a rain-soaked Molineux, it was clear the honeymoon is over.

Solskjaer is facing adversity for the first time and must find a way to come through it. With an international break meaning it will be two weeks before he gets his players back for a tricky Premier League clash vs. Watford at Old Trafford, he has time to ponder the challenge he faces to get United back on track and ensure something tangible is salvaged from a roller-coaster ride of a season.

Wolves are an impressive side – probably the best of the rest outside the Premier League's top six – and Nuno Espirito Santo's players were fully deserving of the 2-1 victory, secured by second-half goals from Raul Jimenez and Diogo Jota, confirming the club's first FA Cup semi-final place for 21 years.

But after being lauded for his impact since replacing Jose Mourinho in mid-December, the painful truth for Solskjaer is that this latest United performance was as poor as anything they produced under his predecessor this season.

"What was missing? Quite a lot really," Solskjaer said after the game. "That was the poorest performance we have had. We didn't have the urgency or quality on the ball, the tempo wasn't high enough and we played into their hands. It was a big step backwards, I have to say."

His record is still mightily impressive – this was only United's third defeat in 19 games under his management – but the positive momentum of Solskjaer's early weeks in charge has given way to successive defeats.

Last Sunday's Premier League loss at Arsenal could prove damaging, with United surrendering a top-four spot and handing the initiative to Unai Emery's team in the race for Champions League qualification, while this reverse against Wolves ended United's best hopes of silverware this season.

True, they remain in the Champions League following a remarkable fightback against Paris Saint-Germain, but with Barcelona looming in the quarterfinals, only the staunchest Solskjaer loyalist



Ole Gunnar Solskjaer

would argue that European glory would have been easier to clinch than the FA Cup.

Aside from the rested goalkeeper David De Gea and suspended right-back Ashley Young, Solskjaer fielded arguably his strongest team at Molineux; the injured pair of Romelu Lukaku and Alexis Sanchez did not figure prominently when United were firing on all cylinders under the 46-year-old in December and January.

The team that was outplayed by Wolves was not far from the one that Solskjaer will send out against Lionel Messi & Co. next month, and the same group of players will also be expected to reignite United's push for the top four. They looked tired and devoid of ideas at Wolves, though, and the defensive issues prevalent in

the dying days of Mourinho's reign resurfaced.

Had it not been for an outstanding performance by Sergio Romero, De Gea's replacement in goal, United would have lost this cup tie by a heavier margin, and that will be a cause for concern to Solskjaer. Luke Shaw was disappointing at left-back, and Chris Smalling and Victor Lindelof lacked authority at centre-half.

Indeed, Lindelof's only positive moment was when a red card issued by Martin Atkinson for a foul on Jota was downgraded to a yellow following a review by VAR; a decision that saves the Swedish international from a three-game suspension.

In midfield, Nemanja Matic was back to the sluggish, negative form he displayed under

Mourinho, and Paul Pogba – captain in the absence of Young – spent the entire game on the periphery. The World Cup winner is an asset when things are going well, but not for the first time, proved to be a liability when the going was tougher.

Solskjaer has managed Pogba well, but must ensure his big-money midfielder contributes more to the team when United are not playing well. He could do worse than remind the 26-year-old that the sporting miracle in Paris was achieved with him watching from the stands due to suspension.

Up front, Jesse Lingard and Anthony Martial are still recovering full fitness after recent injuries and their lack of sharpness showed. Once the international break is over, United will need them back to their best providing a cutting edge required to negotiate a difficult run-in over the final eight league games.

At least Solskjaer's natural positivity will be of comfort to disappointed fans. While insisting that his initial run of success was not going to last forever, he was quick to say that United will be ready to go again once they return from international duty.

"It's something natural that you can't perform to the highest level all the time," he said. "And Wolves are a good team, you can't deny that. But you can't sit down and sulk for too long. In April and May, Manchester United always find our form and we can't wait for the challenge. We have so many highlights look forward to."

Solskjaer is still talking a good game, but plenty rests on the next two months for him and United. He and his players have to regroup and rediscover the magic formula.

(AGENCIES)

## Gwiji by David Chikoko





# SPORT

**Dreaming of Messi and Ronaldo,  
Beckham looks for Miami**

COMPREHENSIVE REPORT, PAGE 19



Arusha United FC player (R) attempts to block Azam FC striker Mbaraka Yusuf in a friendly match, which was played at the Azam Complex in Dar es Salaam last year. PHOTO: COURTESY OF ARUSHA UNITED FC

## CAF Champions League last eight stage draw set for Wednesday



Simba SC forward, Meddy Kagere (R), attempts to get the better of AS Vita Club's player during the 2018/19 CAF Champions League Group D match, which was held in Dar es Salaam last Saturday. Simba won 2-1. PHOTO: COURTESY OF TFF

By Correspondent Joseph Mchekadona

**S**IMBA SC will know their opponents in the quarterfinals of the 2018/19 CAF Champions League on Wednesday when a draw will be conducted in Cairo, Egypt.

Tanzania's only representatives in the competition, qualified for the quarterfinals after beating AS Vita Club of the Democratic Republic of Congo (DRC) 2-1 in the Group D match that took place at the National Stadium in Dar es Salaam on Saturday. According to CAF, after the Wednesday draw, the last eight stage matches will be played early next month.

Other teams, which have qualified for the quarterfinals, are Esperance of Tunisia and Guinea's Horoya from Group A while Group B outfits, which

have sailed through to the next stage, are Wydad Casablanca of Morocco and South Africa football big guns, Mamelodi Sundowns.

Group C teams that have made it to the quarterfinals are DRC football giants, TP Mazembe, and St. Constantine of Algeria.

Simba took the second position in Group D with nine points while Egypt football big guns, Al Ahly, are the group leaders with 10 points.

Having walked a long and winding road to reach this stage, on Saturday Simba staged one of the best comebacks to defeat AS Vita who were determined to win the game at all cost.

The visitors were first to score through midfielder, Kasengu Kazadi, on the 13th minute but the very determined Simba equalized on the 36th minute through left fullback

Mohamed Hussein.

The game went into recess with the teams level at 1-1 but after some resting and pep talk, Simba started the second half on a high note as they were coming into the opponents' half time and again.

Simba's head coach Patrick Aussems who was in most cases seen standing at the technical area, made some substitutions in an effort to revitalize his squad.

The introduction of skilful midfielder Haruna Niyonzima paid off as the Rwandan international came into the game with more creativity and energy.

Niyonzima's presence paid off as he was one of the architects of the winning and most important goal for his side that was netted by Zambian midfielder Cletous Chama on the 90th minute.

The goal sent the fully packed stadium into frenzy and turned it into a dancing arena.

It was a good revenge for Simba, who conceded a humiliating 5-0 loss to the same opponents in the previous game, which took place in Kinshasa.

Simba did not only win the game but also enjoyed possession by 53 percent to AS Vita's 47, the home team also had 439 passes while the visitors had 400.

In a monitored post-match interview AS Vita Club head coach Florent Ibenge was lost of words, only praising Simba players for winning the game.

Ibenge's counterpart Aussems said he is happy with the results and hailed his charges for playing according to game plan, as well as showcasing never-say-die spirit.

## Arusha United drop two slots in FDL after defeat to Police

By Guardian Reporter

IT was one match to reckon with, played at the Ushirika grounds in Moshi, Kilimanjaro where Arusha United FC 'Wana Utalii' faced hosts Police Tanzania, with the latter thrashing the former 1-0 amid pandemonium.

With such a beating, Arusha United FC, with the squad's tourism focused 'Wana Utalii' moniker, have now dropped to the fifth position in the Group B of the First Division League (FDL) with 28 points, much to their dismay.

During the match, played on Saturday, one of Arusha United FC players, Abdulhalim Mohamed, was shown red card after a faulty rough move against a Police Tanzania midfielder, Mateso Mbaraka, in the last minute of the first half.

That caused Arusha United FC to play with 10 players during the second half of the game. It was also during this time that Police Tanzania netted their one and only score, in the 87th minute, courtesy of Bantu Msungwe.

With that, Police Tanzania are now positioned second in Group B, with 32 points, just a point below group leaders, Geita Gold FC that has collected 33 points.

Pamba FC of Mwanza, which also beat Geita Gold FC 2-0 last weekend, is now in the third position with 29 points, Boma FC of Mbeya, also with 29 points, is clocking the fourth position, while Green Warriors of Dar es Salaam, are in the sixth position with 25 points.

Mbwana Makata, Police Tanzania's head coach, said: "It was a tough game but we had anticipated that, there were plenty of shortcomings but the team will iron this out in the next match against Rhino Rangers in Tabora."

Commissioner of Police, Charles Mkumbo, Police Tanzania's chairman, said he was proud of his squad, saying: "We are confident that our boys will excel into the Premier League."

According to Mkumbo, Police Tanzania are as strong as they come and are not afraid of their forthcoming match against Rhino Rangers, much as the game is expected to be staged far away from home.

The FDL matches will, on the other hand, take two weeks' hiatus to pave way for senior national football team's preparations for the 2019 African Cup of Nation (AFCON) Qualifiers and the Azam Sports Federation Cup, both to be played between March 18 and April 2.

Arusha United FC head coach, Juma Masoud, lamented the last weekend's match.

He said: "We were forced to lose, it was unfair but the most important thing at the moment is to focus on the next match against Pamba in Mwanza next month."

Group B leaders, Geita Gold, will play against Trans-Camp of Dar es Salaam, on April 6, while Arusha Football Club (AFC), with 16 points and on the 11th position, is to face Mashujaa of Kigoma at Sheikh Amri Abeid Stadium in Arusha on April 7.

## Bangladesh team leaves Christchurch and tries to move on

CHRISTCHURCH

"COULD you sleep last night?" "Nope. I was up for most of the night." This is a text exchange with one of the Bangladesh coaching staff.

Like most people in Christchurch, Friday night was tough on the Bangladesh contingent who spent a sleepless night.

As many Muslim residents enquired about known faces in their community, the Bangladesh players stayed together, chatted most of the night and were generally still feeling the after-effects of a traumatic experience.

A tight bunch of players in normal circumstances too, it looked like there was an extra pull between them even a day after the attacks. Tamim Iqbal, Mahmudullah and Mushfiqur Rahim were trying to lighten the mood at every discussion, while the younger players were trying to open up with each other about what had happened.

One of the things that seems to have left a deep mark on them were the videos of the actual shooting that were available earlier on social media. Those who had seen what the shooter did inside Al Noor Mosque, cannot unsee it.

The Bangladesh team had attended Friday prayers at the Al Noor mosque earlier in the tour.

"Brother, I saw the rooms where we sat for previous prayers. I couldn't believe my eyes what was happening

inside. I feel so bad for those people. They had no fault. They had gone only for prayers. They are innocent victims," one player told me.

They kept looking for more news about the victims, while manager

Khaled Mashud started enquiring about Bangladeshi victims, one of whom he recognised from Bangladesh's two-day practice match in Lincoln University.

AGENCIES

## Flexibles by David Chikoko

